**Archives:** 

AY 2017-2018 AY 2018-2019 AY 2019-2020 AY 2020-2021

## CSCU Business Transfer Pathway 2021-2022

This Business Studies Associate Degree serves as the single community college degree to all of the State University and Charter Oak State College business majors listed below. Students will declare a specific field when they transfer.

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## Changes

The CSCU Pathway Transfer A.A. Degree: Business Studies was approved by the BOR during AY 2016-17 and first made available to students for AY 2017-18.

Changes made after 6/20/2017.

9/26/2017: MxCC replaced ACC 115 (4 credits) with ACC 113 (3 credits) [p3 ln19; p7 ln26; p13 ln31; p19-20 ln29; p23 ln29; p27 ln31; p31 ln32; p43 ln29; p47 ln29; p51 on31; p55 ln32; p67 ln29; p71 ln29; p74 ln30; p78 ln 32; p89 ln29; p93 ln 31; p97 ln32]

MxCC replaced ACC 118 (4 credits) with ACC 117 (3 credits) [p4 ln20; p7 ln 27; p13 ln32; p20 ln33; p24 ln48; p27 ln32; p31 ln33; p44 ln30; p47 ln30; p52 ln32; p55 ln33; p68 ln30; p71 ln30; p74 ln31; p78 ln 33; p89-90 ln 30; p93 ln 32; p97 ln 33]

MxCC replaced MAT 168 (4 credits) with MAT 167 (3 credits) [p3 line 7; line 11 on pages 6, 12, 18, 22, 26, 30, 42, 46, 50, 54, 66, 70, 73, 77, 88, 92, 96]

3/15/2018: COSC updated Program; corrected errors; added language for requirements for open electives

4/20/2018: WCSU updated all programs to reflect changes to general education requirements as of 2016

4/20/2018: SCSU updated programs

8/2/2018: COSC: Updated to reflect that the program is now "Business Administration, B.S."

10/10/2018: SCSU: Math requirements corrected to show MAT 125 meets the Math (non-statistics) requirement

3/5/2020: Added line 5 to Transfer AA section

10/25/21 Updated to reflect previous change to include BMG 210 Organizational Behavior as an option "BMG 202 or BMG 210"

## **CSCU Pathway Transfer A.A. Degree: Business Studies**

1	FRAMEWORK30		
2	Section A: Common Designated		
	Competencies		
3	Written Communication I	English 101*1	3 credits
4	Written Communication II	General Education Elective	3 credits
5	At least one of the courses from lines 6 and	d 7 below must include a 4 credit lab	
6	Scientific Reasoning	General Education Elective	3-4 credits
7	Scientific Knowledge & Understanding	General Education Elective	3-4 credits
8	Quantitative Reasoning	MAT 166 Principles of Business	3 credits
		Statistics (GCC)	
		MAT 167 Principles of Statistics	
		(ACC, CCC, GCC, HCC, MxCC, NVCC,	
		NWCC, QVCC)*1	
		MAT 201 Statistics (NCC)*1	
		MAT 165 Elementary Statistics with	4 credits
		Computer Applications (MCC, TXCC,	
		TRCC - 4 credits)*1	
9	Historical Knowledge & Understanding	General Education Elective	3 credits
10	Social Phenomena	ECN 101 Macroeconomics*1	3 credits
11	Aesthetic Dimensions	General Education Elective	3 credits
12	Section B: Campus Designated Comps		
13	Competency 1	General Education Elective	3 credits
14	Competency 2	General Education Elective	3 credits
15	Framework30 Total		30-32 credits

16	PATHWAY30		
17	Additional General Education Courses		
18	General Education Elective 1: Global	ECN 102 Microeconomics*1	3 credits
	Knowledge		
	CCSU: Study Area II: Social Sciences		
	ECSU: Individuals and Societies		
	SCSU: Global Awareness		
	WCSU: General Education Elective		
	COSC: General Education Elective		
19	Major Program Requirements		
20	ACC 113	Principles of Financial Accounting	3 credits
		(HCC, MxCC, NVCC, NWCC, NCC,	
		QVCC, TXCC)*1,2	
		Principles of Financial Accounting I	
		(GCC)*1,2	
	ACC 115	Financial Accounting (ACC, MCC,	4 credits
		TRCC)*1,2	

		Principles of Financial Accounting	
		(CCC)*1,2	
21	ACC 117	Principles of Managerial Accounting	3 credits
		(CCC, GCC, HCC, MCC, MxCC, NVCC,	
		NWCC, NCC, QVCC, TXCC)*1,2	
	ACC 118	Managerial Accounting (ACC, TRCC)*1,2	4 credits
22	BMG 204	Managerial Communication (MCC, MXCC, QVCC)*	3 credits
	BBG 210	Business Communication (ACC, CCC, GCC, HCC, NVCC, NWCC, NCC, TRCC)*	
	ENG 106	Writing for Business (TXCC)*	
23	BMK 201	Principles of Marketing*2	3 credits
24	BBG 230	Survey of Business Law (QVCC)*2	3 credits
	BBG 231	Business Law I (GCC, HCC, MXCC,	2 0. 00.05
	556 261	NVCC, NWCC, NCC, TRCC, TXCC)*2	
	BBG 234	Legal Environment of Business (ACC,	
		CCC, MCC, MXCC, QVCC)*2	
25	BMG 202 Or BMG 210	Principles of Management*2 Or Organizational Behavior	3 credits
26	BFN 201	Principles of Finance*2 (Prerequisites: ECN 101 and 102 and Statistics*; ACC 113/115 and 117/118 preferred) (8 CCs have an accounting prerequisite: ACC, GCC, HCC, MCC, MXCC, NCCC, TRCC, TXCC) *Statistics may be taken as a pre- or co-requisite.	3 credits
27	MAT 152**	Finite Math*1	3 credits
	(TXCC)  MAT 158** (GCC, MCC, MXCC)	Functions, Graphs & Matrices*1	3 credits
	(GCC, IVICC, IVIACC)		
	MAT 190** (NCC, TXCC)	Calculus for Business and Social Sciences*1	3 credits
	MAT 230** (CCC, GCC, MCC)	Applied Calculus, Applied Calculus with a Modeling Approach*1	3 credits
	MAT 232**	Applied Calculus*1	

(81) (6			2 121 .
(NVC	CC)		3 credits
			(GCC)
			4 credits
			(NVCC)
MAT	Г 254	Calculus I*1	
(ACC	C, HCC, MXCC, NCCC, QVCC, TRCC)		4 credits
**W	/hen none of these courses is		
avai	lable at a community college,		
	ents may take it or its equivalent at		
	ther CSCU institution, including		
	ne, to fulfill this math requirement.		
-	estricted Electives	ACC	0/61
Awa	rding 4 credits for Accounting and	CCC	1/60
	istics courses is at the discretion of	GCC	2/60
	vidual community colleges and affects	HCC	1/60
	number of unrestricted electives and	MCC	0/60
	I credits to degree. When these 4-	MXCC	2/62
	lits courses transfer to the CSUs and	NVCC NVCC	1/60
	3-credits will count as the equivalent	NCCC	1/60
	rse and 1 credit will transfer as an	NCC	2/60
	estricted elective at the receiving	QVCC	1/60
	tution.	TRCC	0/61
		TXCC	1/60
29 Stud	lents who have unrestricted electives	17100	1,00
	uld consider beginning or completing		
	k on foreign language requirements		
	CSU and ECSU not already met in high		
	ool and beginning work on minor		
	irements of some CSUs. They may		
1 1	complete other General Education		
	uirements for CCSU, WCSU, SCSU, and		
1	They may complete only 1 additional		
	eral education requirement for ECSU.		
	nway30 Total		30 credits

31	Business Pathway Total	60-62 credits

**CCSU:** All courses marked with an \* must be C- or above

2.5 Overall GPA required to graduate and in courses marked <sup>1</sup>

**SCSU:** All courses marked with a <sup>2</sup> must be C or above

WCSU: 2.3 overall GPA

C+ or better in Financial Accounting

2.0 GPA in all **major** courses

**IMPORTANT NOTE:** In cases where a course is marked with a \* AND a <sup>2</sup>, a student is required to achieve the higher grade: C or better.

# Transfer Pathway and Degree Program Charter Oak State College

Complete four-year degree with articulation of community college degree to four-year degree **Business Administration, B.S.** 

There are no additional requirements for admission to this program.

1		Community Colleges		СО	
2			Credits		Credits
3		Fra	amewor	k30	
4		General Edu	cation R	equirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Composition 101	3
8	Written II	Gen Ed	3	Written Communication 2	3
9	Scientific Reasoning	Gen Ed	3-4	Natural Sciences	6-7
10	Scientific Knowledge	Gen Ed	3		
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC, TRCC – 4 credits)	3 credits 4 credits	Mathematics Gen Ed requirement	3
12	Historical Knowledge	Gen Ed*	3	U.S History/Gov or Non-U.S Hist	3
13	Social Phenomena	ECN 101 Macroeconomics	3	Social/Behavioral Science	3
14	Aesthetic Dimensions	Gen Ed	3	Literature and Fine Arts	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Ethical Decision Making	3
18	Framework30 C	redits (30-31):	<u> </u>		
19		P	athway3	<del></del>	
20		Additional Ger	neral Edu	ication Courses	

21	Additional General Education I – Global	3	Global Understanding: ECO 104	3
	Knowledge: ECN 102 Microeconomics		Microeconomics	J
22			U.S. History/Gov or Non-U.S Hist	3
			(Must meet both requirements)	J
23			IDS 101 Cornerstone	3
24	General Education Credits:	33-35		39-40
25		Program	Courses	
26	ACC 113 Principles of Financial	3	ACC 101 Financial Accounting	3
	Accounting (HCC, MxCC, NVCC, NWCC,		, tee 101 i manetar / tees artting	J
	NCC, QVCC, TXCC)			
	Principles of Financial Accounting I (GCC)			
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)	-		
27	ACC 117 Principles of Managerial		ACC 102 Managerial Accounting	3
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3		
	NVCC, NWCC, NCC, QVCC, TXCC)			
	, , , , , ,			
	ACC 118 (Managerial Accounting (ACC,	4		
	TRCC)			
28	BMK 201 Principles of Marketing	3	MKT 101 Principles of Marketing	3
29	BBG 230 Survey of Business law (QVCC)	1	BUS 120 Business Law	3
	BBG 231 Business Law I (GCC, HCC,			
	MxCC, NVCC, NwCC, NCC, TRCC, TxCC	3		
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)			
30	BMG 202 Principles of Management or	3	MGT 101 Principles of	3
	BMG 210 Organizational Behavior*		Management or MGT 315	
			Organizational Behavior	
31	BFN 201 Principles of Finance	3	FIN 210 Financial Management	
	(Prerequisites: ECN 101 and 102 and			
	Statistics*; ACC 113/115 and 117/118			
	preferred) (8 CCs have an accounting			
	prerequisite: ACC, GCC, HCC, MCC,			
	MXCC, NCCC, TRCC, TXCC)			
	*Statistics may be taken as a co-			
	requisite.			
32	MAT 166 Business Statistics (only at GCC)		BUS 201 Business Statistics	0-3
33			ITE 101 Management	3
			Information Systems	
34			MGT 315 Organizational	0-3
			Behavior (if not taken at CC)	
35			BUS 495 Business Major	3
			Capstone Course	
36				

37			Choose one of the concentrations below (9 upper level credits):	9
38				
39			Small Business – may include: MGT 350 Entrepreneurship MGT 353 Evaluating New Business Opportunities MGT 360 Small Business	(9)
40				
41			Project Management – may include:  MGT 460 Fundamental Project Management MGT 462 Effective Project Management MGT 464 Mastering Project Management	(9)
42			$\cap V$	
43		< >	Human Resources – may include: HRM 310 Human Resources Management HRM 311 Managing People in a Global Economy HRM 312 Employment Law	(9)
44				
45			Organizational Management – may include: COM 326 Organizational Communication MGT 325 Organizational and Group Dynamics MGT 326 Organizational Theory	(9)
46				
47			General Business, to be developed with an Academic Advisor – may include: MGT 371 Logistics & Supply Chain Management MKT 310 International Marketing PHL 485 Business Ethics & Individual Values	(9)
48				
49				
50	Program Course Credits:	18-20		39
51	αO	en Elect	ives	

52 53	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NVCC, NCCC, NCC, TRCC) ENG 106 Writing for Business (TXCC) MAT 152 Finite Math (TXCC)	3		3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3		
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (NVCC)	4	2	
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
54	Open Elective credits:	0-2	The total remaining open elective credits must be used to meet the following overall requirements:  1. Total Liberal Arts credits in the degree must total 60 credits.  2. 30 Upper Level credits (300 and 400 level) are required for BS degree.  3. Any open elective credits remaining after the requirements of 1 and 2 have been met can be completed with any college-level courses.	35-36
55	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	

# Credits remaining in the four-year degree Business Administration, B.S.

1	Charter Oak State College	
2	Remaining General Education Courses	
3	Course	Credits
4	U.S. History/Gov or Non-U.S Hist (Must meet both requirements)	3
5	IDS 101 Cornerstone	3
6	General Education Credits	6
7	Remaining Major Program Requirements	
8	Course	Credits
9	BUS 201 Business Statistics (not required if MAT 166 Business Statistics at GCC)	0-3
10	ITE 101 Management Information Systems	3
11	MGT 315 Organizational Behavior or MGT 101 Principles of Management (dependent	3
	on course taken at CC)	
12	BUS 495 Business Major Capstone Course	3
13		
14	Choose one of the concentrations below (9 upper level credits):	9
15		
16	Small Business – may include:	(9)
	MGT 350 Entrepreneurship	
	MGT 353 Evaluating New Business Opportunities	
	MGT 360 Small Business	
17		
18	Project Management – may include:	(9)
	MGT 460 Fundamental Project Management	
	MGT 462 Effective Project Management	
	MGT 464 Mastering Project Management	
19		
20	Human Resources – may include:	(9)
	HRM 310 Human Resources Management	
	HRM 311 Managing People in a Global Economy	
	HRM 312 Employment Law	
21		
22	Organizational Management – may include:	(9)
	COM 326 Organizational Communication	
	MGT 325 Organizational and Group Dynamics	
	MGT 326 Organizational Theory	
23		
24	General Business, to be developed with an Academic Advisor – may include:	(9)
	MGT 371 Logistics & Supply Chain Management	

	MKT 310 International Marketing				
	PHL 485 Business Ethics & Individual Values				
25					
26	Program Course Credits	21			
27	Remaining Open Electives				
28	8 Courses				
29	Open Elective Credits				
	The total remaining open elective credits must be used to meet the following overa	all			
	requirements:				
	<ol> <li>Total Liberal Arts credits in the degree must total 60 credits.</li> </ol>				
	2. 30 Upper Level credits (300 and 400 level) are required for BS degree.				
	3. Any open elective credits remaining after the requirements of 1 and 2 have	2			
	been met can be completed with any college-level courses.				
30	Total Credits Remaining for the 4-Year Degree	60			



# **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

## Business Administration—Business Economics Concentration B.S.

Students must obtain at least a "C" grade in courses marked with \*. Students must obtain at least a "C+" grade in courses marked with \*\*.

1	C	ommunity Colleges		SCSU	
2		minutely coneges	Credits	3636	Credits
3			Framew	vork30	o cares
4		General		n Requirements	
5	Competency:	General		- Regulientes	
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and	4
			V	Environment	
11	Quantitative	MAT 167 Principles	3	Quantitative Reasoning ECO 270	3
		of Statistics (ACC,		Applied Business Statistics	
		CCC, GCC, HCC,			
		MxCC, NVCC,			
		NWCC, QVCC)			
		MAT 201 Statistics			
		(NCC)			
		MAT 166 Principles			
		of Business			
		Statistics (GCC)			
		MAT 165			
		Elementary	4		
		Statistics with			
		Computer			
		Applications (MCC,			
		TXCC, TRCC – 4			
		credits)			
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101		Social structure, Conflict, Consensus,	3
		Macroeconomics		ECO 100 Principles of	
				Macroeconomics	

	Aesthetic	0.51	1 2	To 1	
14	Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30	Credits (30-31):	ı		31
19			Pathw	ay30	•
20		Additional	General	Education Courses	
21	General Educa	ntion Elective 1 – ECN	3	Global Awareness – ECO 101	3
	102 Microeco	nomics		Principles of Microeconomics	
22	Select two of t	he following three areas	s:		6
23				Creative Drive	(0-3)
24				American Experience	(0-3)
25				Mind and Body	(0-3)
26					
27				Must be taken at SCSU:	
28				Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
29	General Educa	ation Credits:	33-35	III / Applied Leginerines	42-43
30			jor Program Courses		
31	ACC 112 Dring	iples of Financial	3	ACC 200 Principles of Financial	3
	NWCC, NCC, C Principles of F (GCC)* ACC 115 Finan MCC, TRCC)*	CC, MxCC, NVCC, QVCC, TXCC)* inancial Accounting I cial Accounting (ACC, inancial Accounting	4	Accounting*	
	(CCC)*				
32	Accounting (C MxCC, NVCC, TXCC)*	iples of Managerial CC, GCC, HCC, MCC, NWCC, NCC, QVCC,	3	ACC 210 Managerial Accounting for Non-Accounting Majors*	3
	(ACC 118 Mana (ACC, TRCC)*	agerial Accounting	4		
33	BMK 201 Princ	ciples of Marketing*	3	MKT 200 Principles of Marketing*	3
34	(QVCC)* BBG 231 Busir MxCC, NVCC, TxCC)* BBG 234 Legal	ey of Business law ness Law I (GCC, HCC, NwCC, NCC, TRCC, I Environment of , CCC, MCC, MXCC,	3	MGT 240 Legal Environment of Business*	3

35	BMG 202 Principles of Management or BMG 210 Organizational Behavior*	3	MGT 300 Management and Organization – in place of MGT 305 Organizational Behavior*	3
36	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	COM 100 Communication OR COM 101 Fundamentals of Professional Presentations	3
37	BFN 201 Principles of Finance*	3	FIN 300 Corporate Finance*	3
38			MIS 370 Business Information Systems*	3
39			MGT 450 Business Policy and Strategy Seminar*	3
40			Business Economics Concentration:	
41			ECO 200 Macroeconomic Analysis**	3
42			ECO 201 Microeconomic Analysis**	3
43			ECO 350 International Economics I: Trade**	3
44		(	18 Additional Credits in ECO**	18
45			CSC 200 Information Management and Productivity Software	3
46				
47	If one of the following is taken at the community college, it will count here and meet the requirement at SCSU. Also see line 51.  MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)  MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC)  MAT 232 Applied Calculus (NVCC)  MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	(3) (3) (4)	If this requirement is not met at the community college, then the student will be required to complete MAT 125 Applied Business Math OR MAT 150 Calculus I	3-4
48	_		_	
49	Program Course Credits:	21-27		60-61
50		Open Ele		
51	One of these courses may have been taken at the community college in place of line 47.		MAT 124 Quantitative Mathematics	(3)

	MAT 152 Finite Math (TXCC)	(3)		
	MAT 158 Functions, Graphs & Matrices (GCC.MCC, MXCC)	(3)		
52	,			
53	Open Elective credits:	0-3		16-18
54	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			

# Credits remaining in the four-year degree Business Administration—Business Economics Concentration B.S.

Students must obtain at least a "C" grade in courses marked with \*. Students must obtain at least a "C+" grade in courses marked with \*\*.

Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the following three areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
9		
10	General Education Credits	9
11	Remaining Major Program Requirements	
12	Course	Credits
13	MGT 450 Business Policy and Strategy Seminar*	3
15	MIS 370 Business Information Systems*	3
16	Business Economics Concentration:	
17	ECO 200 Macroeconomic Analysis**	3
18	ECO 201 Microeconomic Analysis**	3
19	ECO 350 International Economics J: Trade**	3
20	18 Additional Credits in ECO**	18
21	CSC 200 Information Management and Productivity Software	3
22	If one of the following was not taken at the community college:	(3-4)
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach	
	(MCC)	
	MAT 232 Applied Calculus (NVCC)	
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	
	Then take:	
	MAT 125 Applied Business Math	
	OR	
	MAT 150 Calculus I	
23	Program Course Credits	36-40
24	Remaining Open Electives	
25	Courses	Credits
26	Open Elective credits	11-15
27	Total Credits Remaining for the 4-Year Degree	60

# Accounting

# **Transfer Pathway and Degree Program Central Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Accounting B.S.** 

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1		Community Colleges		CCSU	
2			Credits		Credits
3		Fram	nework3	0	
4		General Educa	ition Req	uirements	
5	Competency:			<b>A</b> ' \ \ <b>A</b>	
6	Section A				
7	Written I	English 101	3	English 110 Freshman Composition <sup>1*</sup>	3
8	Written II		3	Skill Area I Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC)* MAT 201 Statistics (NCC)* MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC, TRCC – 4 credits)*	4	Skill Area II – STAT 200 Business Statistics I <sup>1*</sup>	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics <sup>1*</sup>	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3

17	Competency:	Gen Ed	3	Study Area III – Behavioral	3	
				Sciences		
18	Framework30 C	redits (30-31):				
19	1 attiway50					
20		Additional Gene	ral Educa	ation Courses		
21	General Educati Microeconomic	on Elective 1 – ECN 102 s*	3	Study Area II – ECON 201 Microeconomics <sup>1*</sup>	3	
22				Study Area I – Arts and Humanities	3	
23				Study Area I – Literature	3	
24				Study Area III – Behavioral Sciences	3	
25	MAT 152 Finite	Math (TXCC)*	3	Skill Area II – MAT 123 Applied Business Math <sup>1*</sup>	3	
	MAT 158 Functi (GCC, MCC, MX	ons, Graphs & Matrices CC)*	3	OR MAT 125 Applied Calculus <sup>1*</sup> OR		
	MAT 190 Calcul Sciences (NCC, 1	us for Business and Social FXCC)*	3	MAT 152 Calculus <sup>1*</sup>		
		d Calculus (CCC, GCC), s with a Modeling Approach	3			
		d Calculus (NVCC)* us I (ACC, HCC, MXCC, NCCC,	4			
26	QVCC, TRCC)*			CLILLA III 5		
26				Skill Area III – Foreign Language Proficiency: See requirements here. If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6	
27	General Educat	ion Credits:	36-38		51-52	
28		Major Pro	ogram Co	ourses		
29	(HCC, MxCC, NV TXCC)*	les of Financial Accounting CC, NWCC, NCC, QVCC, ancial Accounting I (GCC)*	3	AC 211 Introduction to Financial Accounting <sup>1*</sup>	3	
	ACC 115 Financi TRCC)*	al Accounting (ACC, MCC,	4			

ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MCC, NXCC, NX		Principles of Financial Accounting (CCC)*			
Accounting (CCC, GCC, HCC, MCC, MXCC, NYCC, NYCC, NYCC, NYCC, NYCC, NYCC, TXCC)*  ACC 118 Managerial Accounting (ACC, TRCC)*  3 BMK 201 Principles of Marketing*  3 BMS 203 Survey of Business law (QVCC)*  BBG 231 Business Law I (GCC, HCC, MXCC, NYCC, NYC, NY	30				
NVCC, NWCC, NCC, QVCC, TXCC)* ACC 118 Managerial Accounting (ACC, TRCC)*  31 BMK 201 Principles of Marketing* 32 BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NVCC, NVCC, NVCC, NCC, TRCC, TxCC)* 33 BMG 204 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)* BMG 202 Principles of Management or BMG 210 Organizational Behavior*  34 BMG 204 Managerial Communication (MCC, MXCC, QVCC)* CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance* 36 STAT 201 Business Statistics   1*		•	3		
ACC 118 Managerial Accounting (ACC, TRCC)*  31 BMK 201 Principles of Marketing*  32 BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NVCC, NVCC, NCC, TRCC, TxCC)* BBG 234 Lagal Environment of Business (ACC, CCC, MXCC, QVCC)*  33 BMG 202 Principles of Management or BMG 210 Organizational Behavior*  34 BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  36 AC 300 Intermediate Accounting II AC 301 Cost Management Systems  40 AC 301 Introduction to Income Tax AC 301 Intermediate Accounting II AC 311 Intermediate Accounting II AC 311 Intermediate Accounting III AC 314 Intermediate Accounting III AC 315 Intermediate Accounting III AC 316 AC 340 Accounting III AC 311 Intermediate Accounting III AC 311 Intermed				AC 212 Introduction to	
ACC 118 Managerial Accounting (ACC, TRCC)*  31 BMK 201 Principles of Marketing*  32 BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MXCC, NXCC,					3
TRCC)*  BMK 201 Principles of Marketing*  BMK 201 Principles of Marketing*  BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, N		ACC 118 Managerial Accounting (ACC		ivianagenar / teedanting	
BMK 201 Principles of Marketing*   3   MKT 295 Fundamentals of Marketing*   3   8BG 230 Survey of Business law (QVCC)*   8BG 231 Business law (GCC, HCC, MXCC, NVCC, NWCC, NCC, TRCC, TXCC)*   8BG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*   3   MGT 205 Principles of Management or BMG 210 Organizational Behavior*   3   MGT 295 Fundamentals of Management*   3   MGT 207 Managerial Finance*   3   MGT 207 Management Information Systems*   3   MGT 207 Managerial Finance*   3   MGT 207 Managerial Finance*   3   MGT 207 Management Information Systems*   3   MGT 207 Management Systems*   3   MGT 207 Management Information Systems*   3   MGT 207 Management Systems*   3   MGT 207 Man			4		
BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MXCC, NVCC, NVCC, NVCC, NVCC, NCC, TRCC, TXCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*  BMG 202 Principles of Management or BMG 210 Organizational Behavior*  BMG 204 Managerial Communication (MCC, MXCC, QVCC)*  BBG 210 Business Communication (ACC, CCC, GCC, HCC, NVCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  BFN 201 Principles of Finance*  3 FIN 295 Managerial Communications¹*  3 MG 207 Managerial  Communications¹*  3 MF 207 Managerial  Communications¹*  3 MF 207 Managerial  AC 301 Mis 201 Introduction to Management Information Systems*  3 FIN 295 Managerial Finance*  3 FIN 295 Managerial Finance*  3 FIN 295 Managerial  AC 301 Introduction to Management Information Systems*  3 FIN 201 Business Statistics II*  AC 300 Intermediate Accounting I  AC 301 Cost Management Systems  40 AC 302 Introduction to Income Tax  AC 312 Intermediate Accounting II  42 AC 313 Intermediate Accounting III  43 AC 340 Accounting III  44 AC 340 Accounting III  45 AC 341 Accounting III  46 AC 345 Auditing  3 AC 345 Auditing  3 AC 340 Accounting III  47 AC 311 Accounting Applications  AC 311 Accounting Applications  AC 311 Accounting Applications  AC 445 Auditing  3 AC 445 Auditing  3 AC 445 Auditing  3 AC 445 Auditing  4 AC 311 Accounting Applications  AC 402 Fundamentals of	31	•		MKT 295 Fundamentals of	
BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law (GCC, HCC, MXCC, NVCC, NWCC, NWCC, NWCC, NCC, TXCC)* BBG 234 Legal Environment of Business (ACC, CCC, MXCC, MXCC, QVCC)* BBG 234 Legal Environment of Business (ACC, CCC, MXCC, MXCC, QVCC)* BMG 202 Principles of Management or BMG 210 Organizational Behavior*   3	31	Bivin 2011 Timespies of Warnering	3		3
BBG 231 Business Law I (GCC, HCC, MxCC, NYCC, NYCC, NYCC, NYCC, TRCC, TXCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QYCC)*  33 BMG 202 Principles of Management or BMG 210 Organizational Behavior*  34 BMG 204 Managerial Communication (MCC, MXCC, QYCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  36 MIS 201 Introduction to Management Information Systems*  37 STAT 201 Business Statistics II*  38 AC 300 Intermediate Accounting I  40 AC 301 Cost Management Systems  41 AC 302 Introduction to Income Tax AC 312 Intermediate Accounting II  42 AC 313 Intermediate Accounting II  43 AC 340 Accounting II  44 AC 340 Accounting II  45 AC 341 Accounting II  46 AC 341 Accounting II  47 AC 341 Accounting II  48 AC 341 Accounting II  49 AC 341 Accounting II  40 AC 341 Accounting II  41 AC 341 Accounting II  42 AC 311 Accounting Applications AC 402 Fundamentals of	32	BBG 230 Survey of Business law (OVCC)*			
NVCC, NWCC, NCC, TRCC, TXCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*  33 BMG 202 Principles of Management or BMG 210 Organizational Behavior*  34 BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  36 AC 300 Intermediate Accounting I  47 AC 302 Introduction to Income Tax AC 303 Intermediate Accounting II  48 AC 313 Intermediate Accounting II  49 AC 340 Accounting II  40 AC 340 Accounting II  41 AC 340 Accounting II  42 AC 311 Accounting II  43 AC 340 Accounting II  44 AC 341 Accounting II  45 AC 311 Accounting Applications AC 402 Fundamentals of	02	,			
BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*  BMG 202 Principles of Management or BMG 210 Organizational Behavior*  BMG 204 Managerial Communication (MCC, MXCC, QVCC)*  BMG 205 Managerial Communication (MCC, MXCC, QVCC)*  BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)*  ENG 106 Writing for Business (TXCC)*  BFN 201 Principles of Finance*  3 FIN 295 Managerial Finance*  3 MIS 201 Introduction to Management Information Systems*  37 STAT 201 Business Statistics II*  38 AC 300 Intermediate Accounting I  AC 301 Cost Management Systems  40 AC 302 Introduction to Income Tax  AC 312 Intermediate Accounting II  41 AC 312 Intermediate Accounting II  42 AC 313 Intermediate Accounting III  3 AC 340 Accounting III  43 AC 340 Accounting III  44 AC 340 Accounting III  45 AC 340 Accounting III  AC 341 AC 341 Accounting Applications AC 341 AC 341 Accounting Applications AC 340 AC 340 Fundamentals of			3	=	3
CACC, CCC, MCC, MXCC, QVCC)*   SMG 202 Principles of Management or BMG 210 Organizational Behavior*   3 MGT 295 Fundamentals of Management*   3 MGT 295 Fundamentals of Management*   3 MGT 295 Fundamentals of Management*   3 MGT 297 Managerial Communication (MCC, MXCC, QVCC)*   SMG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)*   SMFN 201 Principles of Finance*   3 FIN 295 Managerial Finance*   3 MIS 201 Introduction to Management Information Systems*   3 STAT 201 Business Statistics   11*   3			3	of Business*	
BMG 202 Principles of Management or BMG 210 Organizational Behavior*   3   MGT 295 Fundamentals of Management*   3   3		<u> </u>			
210 Organizational Behavior*  BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  3 FIN 295 Managerial Finance* 3 MIS 201 Introduction to Management Information Systems*  37 STAT 201 Business Statistics II*  AC 300 Intermediate Accounting I AC 301 Cost Management Systems  40 AC 302 Introduction to Income Tax  41 AC 302 Introduction to Income Tax  42 AC 313 Intermediate Accounting II  43 AC 340 Accounting II  44 AC 340 Accounting II  45 AC 311 Accounting Applications AC 311 Accounting Applications AC 311 Accounting Applications AC 402 Fundamentals of	33		3		
BMG 204 Managerial Communication (MCC, MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)* BFN 201 Principles of Finance*  3 FIN 295 Managerial Finance*  3 MIS 201 Introduction to Management Information Systems*  3 STAT 201 Business Statistics II*  4 AC 300 Intermediate Accounting I  AC 301 Cost Management Systems  40 AC 302 Introduction to Income Tax  41 AC 302 Introduction to Income Tax  42 AC 303 Intermediate Accounting II  43 AC 313 Intermediate Accounting III  44 AC 304 Accounting III  45 AC 314 ACCOUNTING III  46 AC 315 Intermediate Accounting III  47 AC 316 AC 317 ACCOUNTING III  48 AC 318 Intermediate Accounting III  49 AC 319 Intermediate Accounting III  40 AC 310 Intermediate Accounting III  41 AC 310 Intermediate Accounting III  42 AC 311 ACCOUNTING ACCOUNTING ACCOUNTING ACCOUNTING ACCOUNTING ACCOUNTING APPlications AC 402 Fundamentals of		•	J		3
MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  3 FIN 295 Managerial Finance* 3 MIS 201 Introduction to Management Information Systems* 37 STAT 201 Business Statistics II*  38 AC 300 Intermediate Accounting I 39 AC 301 Cost Management Systems 40 AC 302 Introduction to Income Tax 41 AC 302 Introduction to Income Tax 41 AC 312 Intermediate Accounting II 42 AC 340 Accounting II 43 AC 340 Accounting III 44 AC 341 Accounting III 45 AC 311 Accounting III 46 AC 311 Accounting Applications AC 311 Accounting Applications AC 311 Accounting Applications AC 402 Fundamentals of		210 Organizational Benavior		Management*	
MXCC, QVCC)* BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  3 FIN 295 Managerial Finance* 3 MIS 201 Introduction to Management Information Systems* 37 STAT 201 Business Statistics II*  38 AC 300 Intermediate Accounting I 39 AC 301 Cost Management Systems 40 AC 302 Introduction to Income Tax 41 AC 302 Introduction to Income Tax 41 AC 312 Intermediate Accounting II 42 AC 340 Accounting II 43 AC 340 Accounting III 44 AC 341 Accounting III 45 AC 311 Accounting III 46 AC 311 Accounting Applications AC 311 Accounting Applications AC 311 Accounting Applications AC 402 Fundamentals of	34	BMG 204 Managerial Communication (MCC	3	MC 207 Managerial	3
BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  3 FIN 295 Managerial Finance*  3 MIS 201 Introduction to Management Information Systems*  37 STAT 201 Business Statistics II*  3 AC 300 Intermediate Accounting I  3 AC 301 Cost Management Systems  40 AC 301 Introduction to Income Tax  41 AC 302 Introduction to Income Tax  41 AC 313 Intermediate Accounting II  42 AC 313 Intermediate Accounting III  43 AC 340 Accounting III  44 AC 340 Accounting III  45 AC 340 Accounting III  46 AC 340 Accounting III  47 AC 340 Accounting III  48 AC 340 Accounting III  49 AC 340 Accounting III  40 AC 341 Accounting III  41 AC 342 Fundamentals of					-
CCC, GCC, HCC, NWCC, NCC, TRCC)* ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  36 MIS 201 Introduction to Management Information Systems*  37 STAT 201 Business Statistics II*  38 AC 300 Intermediate Accounting I  39 AC 301 Cost Management Systems  40 AC 302 Introduction to Income Tax  41 AC 302 Introduction to Income Tax  42 AC 313 Intermediate Accounting II  43 AC 313 Intermediate Accounting III  44 AC 340 Accounting III  45 AC 340 Accounting III  46 AC 340 Accounting III  47 AC 341 AC 341 Accounting III  48 AC 341 AC 341 Accounting III  49 AC 341 AC 341 Accounting III  40 AC 341 AC 341 Accounting III  41 AC 341 AC 341 Accounting III  42 AC 341 AC 341 Accounting III  43 AC 341 Accounting III  44 AC 341 AC 341 Accounting III  45 AC 341 Accounting Applications AC 341 Accounting Applications AC 340 Fundamentals of					
ENG 106 Writing for Business (TXCC)*  35 BFN 201 Principles of Finance*  36 MIS 201 Introduction to Management Information Systems*  37 STAT 201 Business Statistics II*  38 AC 300 Intermediate Accounting I AC 301 Cost Management Systems  40 AC 302 Introduction to Income Tax  41 AC 302 Introduction to Income Tax  42 AC 312 Intermediate Accounting II AC 313 Intermediate Accounting II AC 340 Accounting II AC 341 Accounting II AC 340 Accounting II AC 340 Accounting II AC 340 Accounting II AC 341 Accounting Applications AC 340 Fundamentals of AC 341 Accounting Applications AC 341 Accounting Applications AC 340 Fundamentals of		•			
35 BFN 201 Principles of Finance* 3 FIN 295 Managerial Finance* 3 MIS 201 Introduction to Management Information Systems* 3 AC 300 Intermediate Accounting I 3 AC 301 Cost Management Systems 40 AC 302 Introduction to Income Tax 41 AC 312 Intermediate Accounting II 42 AC 313 Intermediate Accounting III 43 AC 340 Accounting III 44 AC 340 Accounting III 45 AC 340 Accounting III 46 AC 341 Accounting III 47 AC 340 Accounting III 48 AC 340 Accounting III 49 AC 340 Accounting III 40 AC 341 Accounting III 41 AC 341 Accounting III 42 AC 341 Accounting III 43 AC 341 Accounting Applications AC 402 Fundamentals of					
MIS 201 Introduction to Management Information Systems*  37  38  AC 300 Intermediate Accounting I  AC 301 Cost Management Systems  40  AC 302 Introduction to Income Tax  AC 312 Intermediate Accounting II  AC 313 Intermediate Accounting III  3  42  AC 340 Accounting III  3  43  AC 340 Accounting IIII  3  44  AC 340 Accounting IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	35		3	FIN 295 Managerial Finance*	3
Management Information Systems*  37  STAT 201 Business Statistics II*  AC 300 Intermediate Accounting I  AC 301 Cost Management Systems  40  AC 302 Introduction to Income Tax  AC 312 Intermediate Accounting II  42  AC 313 Intermediate Accounting III  3  43  AC 340 Accounting Information Systems  3  44  AC 345 Auditing 3  AC 311 Accounting Applications AC 311 Accounting Applications AC 311 Accounting Applications AC 311 Accounting Applications AC 3402 Fundamentals of				-	
Systems*		~'\			3
37  38  39  AC 300 Intermediate Accounting I  AC 301 Cost Management Systems  40  AC 302 Introduction to Income Tax  AC 312 Intermediate Accounting II  42  AC 313 Intermediate Accounting III  3  43  AC 340 Accounting Information Systems  44  AC 445 Auditing  3  45  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of				_	
II*   3   3   3   3   3   3   3   3   3	37	70		-	_
Accounting I  AC 301 Cost Management Systems  40  AC 302 Introduction to Income Tax  41  AC 312 Intermediate Accounting II  42  AC 313 Intermediate Accounting III  43  AC 340 Accounting III  44  AC 445 Auditing  3  45  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of					3
Accounting I  AC 301 Cost Management Systems  40  AC 302 Introduction to Income Tax  41  AC 312 Intermediate Accounting II  42  AC 313 Intermediate Accounting III  43  AC 340 Accounting III  44  AC 445 Auditing  3  45  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	38			AC 300 Intermediate	
AC 301 Cost Management Systems  AC 302 Introduction to Income Tax  41  AC 312 Intermediate Accounting II  AC 313 Intermediate Accounting III  3  AC 340 Accounting Information Systems  44  AC 445 Auditing 3  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of				Accounting I	3
Systems  AC 302 Introduction to Income Tax  41  AC 312 Intermediate Accounting II  AC 313 Intermediate Accounting III  AC 340 Accounting III  AC 340 Accounting III  AC 345 Auditing  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	39				_
AC 302 Introduction to Income Tax  41 AC 312 Intermediate Accounting II  42 AC 313 Intermediate Accounting III  43 AC 340 Accounting Information Systems  44 AC 445 Auditing  45 Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of		•		I —	3
Income Tax  AC 312 Intermediate Accounting II  AC 313 Intermediate Accounting III  AC 340 Accounting Information Systems  AC 445 Auditing  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	40				
Accounting II  AC 313 Intermediate Accounting III  AC 340 Accounting Information Systems  AC 445 Auditing  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of					3
Accounting II  AC 313 Intermediate Accounting III  AC 340 Accounting Information Systems  AC 445 Auditing  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	41				
AC 313 Intermediate Accounting III  AC 340 Accounting Information Systems  AC 445 Auditing  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of				Accounting II	3
Accounting III  AC 340 Accounting Information Systems  AC 445 Auditing  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	42				_
AC 340 Accounting Information Systems  44  AC 445 Auditing 3  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of				Accounting III	3
Information Systems  44  AC 445 Auditing 3  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	43			i	_
AC 445 Auditing 3  Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of				_	3
Select 3 from: AC 311 Accounting Applications AC 402 Fundamentals of	44			,	3
AC 311 Accounting Applications 6 AC 402 Fundamentals of				<u> </u>	
Applications 6 AC 402 Fundamentals of				AC 311 Accounting	
AC 402 Fundamentals of					6
, , Corporate ran				Corporate Tax	
	45			AC 311 Accounting Applications	6

			AC 404 Tay 0 D 1 1 1 2 2 2	
			AC 404 Tax & Business Pass-	
			Thru Entities	
			AC 407 Advanced Accounting	
			AC 410 Fraud Examination	
			AC 420 Managerial Analysis &	
			Cost Control	
			AC 421 Accounting for Lean	
			Enterprises	
			AC 430 Accounting for Non-	
			Profit Institutions	
			AC 455 Internal Auditing	
			AC 490 Current Accounting	
			Topics	
			AC 497 Independent Study in	
			Accounting	
			AC 498 Internship in	
			Accounting	
			FIN 301 Intermediate Finance	
			LAW 400 Advanced Business	
			Law	
46			MGT 480 Strategic	
			Management (Upper Division	
	<b>N</b>	//	Capstone)	3
			A 0 credits assessment	3
			session BUS 480 is a co-	
			requisite with MGT 480	
47	Program Course Credits:	21-23		60
48	Minor Course Credits:		A minor is not required in this	
			major.	
49	Open	Elective	<b>2</b> S	
50	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language and/or minor requirements will			
	end up with more open elective credits at			
	the CCSU.			
51	Open Elective credits:	0-3		8-9
52		CO C4	Total Credits for the 4-Year	400
	Total Credits at the Community College	60-61	Degree	120

# **Transfer Pathway and Degree Program Eastern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Accounting B.S.** 

There are no additional requirements for admission to this program.

1	C	Community Colleges		ECSU	
2			Credits		Credits
3		Fra	mework	30	
4		General Educ	cation Re	equirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3
8	Written II	Gen Ed		T1 College Writing, Literature and Thought	3
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC, TRCC – 4 credits)	4	T1 Math, MAT 216 Statistical Data Analysis ECO 215 Statistics for Business and Economics	3
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3
15	Section B				
16	Competency:	Gen Ed	3	FYI 100	3
17	Competency:	Gen Ed	3	Health and Wellness	3
18	Framework30 Cre	edits (30-31):	1	<u> </u>	
19			athway3	0	
20		Additional Gen			

21	General Education Elective 1 – ECN 102	3	Individuals and Societies –	3
	Microeconomics		ECON 201 Principles of	
			Microeconomics	
22			Creative Expressions	3
23			Cultural Perspectives	3
24			Applied Information	3
			Technologies	
25			Tier 3 Capstone (Must be taken	3
			at ECSU)	
			ACC 411 Contemporary Issues	
			in Accounting	
26			Foreign Language Proficiency:	6
			See requirements <u>here</u> . If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust accordingly.	
27	General Education Credits:	33-35		51-52
28	Major P	rogram	Courses	
29	ACC 113 Principles of Financial Accounting	3	ACC 201 Principles of	3
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,		Accounting I	
	TXCC)			
	Principles of Financial Accounting I (GCC)			
		<b>&gt;</b>		
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)			
30	BMK 201 Principles of Marketing	3	BUS 225 Principles of	3
			Marketing	
31	BBG 230 Survey of Business law (QVCC)	3	BUS 250 Business Law I	3
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)			
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)			
32	BMG 202 Principles of Management or	3	BUS 201 Principles of	3
	BMG 210 Organizational Behavior*		Management	
33	BFN 201 Principles of Finance	3	BUS 245 Business Finance	3
34			ACC 301 Intermediate	3
			Accounting I	
35			ACC 302 Intermediate	3
			Accounting II	
36			ACC 303 Intermediate	3
			Accounting III	
37			ACC 310 Cost Accounting	3
			Systems	
38			ACC 311 Advanced Managerial	3
			Accounting	

39			ACC 410 Advanced Financial	3
			Accounting	
40			ACC 411 Contemporary Issues	0
44			in Accounting See line 25	2
41			ACC 412 Auditing	3
42			ACC 416 Federal Income	3
42			Taxation	2
43			ACC 420 Accounting	3
			Information Technology and Business Solutions	
44			BUS 260 Operations	3
44			Management Management	3
			What is the status of this	
			course? It does not appear on	
			the recommended plan of	
			study	
45			BUS 300 Business Law II	3
46	Program Course Credits:	15-16	DOS SOO BUSINESS EUW II	48
47		en Electiv	105	10
		LIECTIV		
48	ACC 117 Principles of Managerial	3	ACC 202 Principles of	3
	Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	Managerial Accounting	
	NVCC, NVVCC, NCC, QVCC, TXCC)	1		
	ACC 118 Managerial Accounting (ACC,			
	TRCC)	1		
49	BMG 204 Managerial Communication	3		3
'	(MCC, MXCC, QVCC)			
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)			
	ENG 106 Writing for Business (TXCC)			
50	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices	3	MAT 2XX Mathematics Elective	
	(GCC, MCC, MXCC)			
			ECO 300 Mathematics for	
	MAT 190 Calculus for Business and Social	3	Economics	
	Sciences (NCC, TXCC)			
			MAT 243 Calculus I	
	MAT 230 Applied Calculus (CCC, GCC),	3		
	Applied Calculus with a Modeling			
	Approach (MCC)			
	MAT 232 Applied Calculus (NVCC)	4		
		_		
	MAT 254 Calculus I (ACC, HCC, MXCC,	4		
	NCCC, QVCC, TRCC)			

51	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language requirements will end up with			
	more open elective credits at the ECSU.			
52	Open Elective credits:	0-3		10-12
53	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	



# **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Accounting B.S.** 

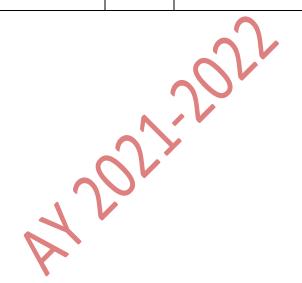
Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

1	Co	mmunity Colleges		SCSU	
2			Credits		Credits
3			Framew	vork30	
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed	3	Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC, TRCC – 4 credits)	4	Quantitative Reasoning – ECO 270 Applied Business Statistics	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3

18	Framework30 Credits (30-31)			
19		Pathw	av30	
20	Additional		Education Courses	
21	General Education Elective 1 – ECN	3	Global Awareness – ECO 101	3
_1	102 Microeconomics		Principles of Microeconomics	
22	Select two of the three following areas	s:	,	6
23	, , ,		Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26				
27			Must be taken at SCSU:	
28			Tier 3 Capstone, MGT 400 Business	3
			and Society	
29	<b>General Education Credits:</b>	33-35		42-43
30	Ma	jor Progra	am Courses	
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 200 Principles of Financial Accounting	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4		
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 210 Managerial Accounting	3
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
33	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
34	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	MGT 240 Legal Environment of Business	3
35	BMG 202 Principles of Management or BMG 210 Organizational Behavior*	3	MGT 300 Management and Organization (In place of MGT 305 Organizational Behavior)	3
36	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance	3

37			MGT 450 Business Policy and	3
			Strategy Seminar	
38			MIS 370 Business Information	3
20			Systems	
39			Accounting Concentration: C+ or	
10			better required	
40			ACC 202 Accounting Spreadsheet	1
			Applications	
41			ACC 310 Intermediate Accounting I	4
42			ACC 311 Intermediate Accounting II	4
43			ACC 350 Federal Income Taxation	3
44			ACC 370 Accounting Information	3
			Systems	
45			ACC 410 Advanced Accounting	3
46			ACC 424 International Accounting	3
47			ACC 450 Accounting Capstone	3
48	<u></u>		ACC 461 Auditing	3
49			ACC Elective selected with the	3
			consent of the advisor	
50			CSC 200 Information Management	3
			and Productivity Software	
51			Cognates:	
52		3	ENG 316 Writing for Business and	3
		$\langle \rangle$	Industry	
53	BMG 204 Managerial		COM 101 Fundamentals of	3
	Communication (MCC, MXCC, QVCC)		Professional Presentations	
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
54			MGT 335 Business Law	3
55	If one of the following is taken at the		If this requirement is not met at the	3-4
	community college, it will count here		community college, then the	
	and meet the requirement at SCSU.		student will be required to complete	
	Also see line 58.		MAT 125 Applied Business Math	
	· -		OR	
	MAT 190 Calculus for Business and	(3)	MAT 150 Calculus I	
	Social Sciences (NCC, TXCC)	(*)		
	- (,,			
	MAT 230 Applied Calculus (CCC,	(3)		
	GCC), Applied Calculus with a	(*)		
	Modeling Approach (MCC)			
	MAT 232 Applied Calculus (NVCC)	(4)		
		.,		
$\Box$		l .		

	MAT 254 Calculus I (ACC, HCC,	(4)		
	MXCC, NCCC, QVCC, TRCC)			
56	Program Course Credits:	24-26		69-70
57	Open Electives			
58	One of these courses may have been		MAT 124 Quantitative Mathematics	(3)
	taken at the community college in			
	place of line 55.			
	MAT 152 Finite Math (TXCC)	(3)		
	MAT 158 Functions, Graphs &	(3)		
	Matrices (GCC, MCC, MXCC)			
59				
60	Open Elective credits:	0-3		7-8
61	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			



# **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Accounting B.B.A.** 

Students must earn a C+ or better in ACC 201 Financial Accounting. Overall minimum G.P.A. of 2.30 or better is required for all courses in the program. Need 2.0 overall G.P.A. in all **major** courses.

1	Co	mmunity Colleges		WCSU	
2		,	Credits		Credits
3			Framev	vork30	
4		General	Educatio	on Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Writing I	3
8	Written II	Gen Ed	3	Writing II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3	General Education Elective / Second Exposure to Scientific Inquiry	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC, TRCC – 4 credits)	4	Quantitative Reasoning: FIN 230 Business Statistics  Students will have completed a second exposure to Quantitative Reasoning: see line 62.	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	General Education Elective / Exploration: ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Information Literacy	3

18	Framework30 Credits (30-31):					
19		Pathw	/ay30			
20	Additional		Education Courses			
	Students complete a two-part general education curriculum: Part I (Foundations) addresses lifelong learning in and through 10 competencies. Part II (Explorations) requires students to complete a minimum of 40 credits outside their major. Students must also repeat three different competencies, excluding writing and first-year navigation.  In the Framework30 portion of the transfer degree, students who complete a TAP degree will					
	receive credit for having met 8 competencies in Foundations, including at least one repeat (Scientific Inquiry), and 30 of the 40 credits of Explorations.  For this program, the student will have completed two General Education Elective / Second Exposures, one in Scientific Inquiry and one in Quantitative Reasoning. One second exposure requirement remains at WCSU.					
21	General Education Elective 1 – ECN 102 Microeconomics	3	ECON 213 Principles of Microeconomics Counts as part of the Explorations requirement.	3		
22			General Education Elective / Second exposure – must complete 3 in total. See lines 10, 11 and 62.	3		
23			Intercultural Competence	3		
24		0')	Health and Wellness – PSY 100	3		
25			Introduction to Psychology  Must be taken at WCSU:			
26		<b>)</b> ,	Written Communication III— embedded in a major course	0		
27			Culminating Gen Ed Experience – may be satisfied by a major capstone	0		
28	General Education Credits:	33-35		42-43		
29	Maj	or Progr	am Courses			
30	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3		
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4				
31	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3		

	ACC 118 Managerial Accounting (ACC, TRCC)	4		
32	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
33	BBG 230 Survey of Business law (QVCC) BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC) BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)	3	ACC 340 Business Law OR JLA 240 Commercial Law	3
34	BMG 202 Principles of Management or BMG 210 Organizational Behavior*	3	MGT 250 Organizational Behavior	3
35	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
36			MKT 101 Orientation to the Ancell	1
			Undergraduate Business Program	
37			MIS 260 Information Systems Concepts	3
38			MGT 320 Operations Management	3
39			MGT 415 Strategic Management	3
40			MKT 201 Global Environment of	3
41			Business ACC 301, Intermediate Financial	3
			Accounting I	
42		7	ACC 302 Intermediate Financial Accounting II	3
43	1		ACC 303 Accounting Theory and Topics	3
44			ACC 361 Cost Accounting	3
45			ACC 403 Federal Taxation	3
46			ACC 404 Advanced Taxation	3
47			ACC 405 Auditing	3
48			ACC 407 Consolidation and Partnership	3
49			ACC 410 Fraud Examination	3
50				1
51			Choose one of the two following options:	
52			Managerial Accounting Option:	
53			FIN 320 Financial Management	3
54			Select one: ACC 402 Government for Not-for- Profit Accounting ACC 406 Accounting Information Systems	3

			ACC 444 Valueties of Closel Hald		
			ACC 411 Valuation of Closely-Held		
			Businesses		
			MGT 340 Total Quality Management		
			MIS 311 Business Models		
55					
56			Financial Accounting Option:		
57			ACC 341 Business Law II	3	
58			Select one:	3	
			ACC 402 Government for Not-for-		
			Profit Accounting		
			ACC 406 Accounting Information		
			Systems		
			ACC 411 Valuation of Closely-Held		
			Businesses		
59	BMG 204 Managerial	3	WRT 210W Managerial Writing	3	
	Communication (MCC, MXCC, QVCC)				
	BBG 210 Business Communication				
	(ACC, CCC, GCC, HCC, NWCC, NCC,				
	TRCC)		$\sim V$		
	ENG 106 Writing for Business (TXCC)				
60	Program Course Credits:	21-23		67	
61	Open Electives				
62	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4	
			Mathematics Elective		
	MAT 158 Functions, Graphs &	3	MAT 118 Elementary Applied Math		
	Matrices (GCC, MCC, MXCC)	<b>O</b>	MAT 181 Calculus I		
	· ·				
	MAT 190 Calculus for Business and	3	Will there be a math requirement		
	Social Sciences (NCC, TXCC)		remaining at WCSU if the student		
			has taken 152 or 158? It will affect		
	MAT 230 Applied Calculus (CCC,	3	Template 2.		
	GCC), Applied Calculus with a				
	Modeling Approach (MCC)				
	MAT 232 Applied Calculus (NVCC)	4			
i .		1			
	MAT 254 Calculus I (ACC, HCC,	4			
	MXCC, NCCC, QVCC, TRCC)				
63	MXCC, NCCC, QVCC, TRCC)  Open Elective credits:	0-3		5-8	
63 64	MXCC, NCCC, QVCC, TRCC)  Open Elective credits:  Total Credits at the Community		Total Credits for the 4-Year Degree	5-8 120	
	MXCC, NCCC, QVCC, TRCC)  Open Elective credits:	0-3	Total Credits for the 4-Year Degree		

# Credits remaining in the four-year degree Accounting B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II1*	3
13	AC 300 Intermediate Accounting I	3
14	AC 301 Cost Management Systems	3
15	AC 302 Introduction to Income Tax	3
16	AC 312 Intermediate Accounting II	3
17	AC 313 Intermediate Accounting III	3
18	AC 340 Accounting Information Systems	3
19	AC 445 Auditing	3
20	Select 3 from:	
	ACC 311 Accounting Applications	
	AC 402 Fundamentals of Corporate Tax	
	AC 404 Tax & Business Pass-Thru Entities	
	AC 407 Advanced Accounting	
	AC 410 Fraud Examination	9
	AC 420 Managerial Analysis & Cost Control	
	AC 421 Accounting for Lean Enterprises	
	AC 430 Accounting for Non-Profit Institutions	
	AC 455 Internal Auditing	
	AC 490 Current Accounting Topics	
	AC 497 Independent Study in Accounting	

	AC 498 Internship in Accounting	
	FIN 301 Intermediate Finance	
	LAW 400 Advanced Business Law	
21	MGT 480 Strategic Management (Upper Division Capstone)	2
	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
22		
23		
24	Program Course Credits	39
25	Remaining Open Electives	•
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who	
	use open elective credits at the community college to fulfill foreign language and/or	
	minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60



# Credits remaining in the four-year degree Accounting B.S.

There are no additional requirements for admission to this program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Cultural Perspectives	3
5	Applied Information Technologies	3
6	Creative Expressions	3
7	Tier 3 Capstone, ACC 411 Contemporary Issues in Accounting	3
8	Foreign Language Proficiency: See requirements <a href="here">here</a> . If the requirement has been met in whole or in part, general education and open elective credits will adjust accordingly.	6
9	General Education Credits	18
10	Remaining Major Program Requirements	
11	Course	Credits
12	BUS 260 Operations Management – what is the status of this course? It does not appear on the recommended plan of study	3
13	BUS 300 Business Law II	3
14	ACC 301 Intermediate Accounting I	3
15	ACC 302 Intermediate Accounting II	3
16	ACC 303 Intermediate Accounting III	3
17	ACC 310 Cost Accounting Systems	3
18	ACC 311 Advanced Managerial Accounting	3
19	ACC410 Advanced Financial Accounting	3
20	ACC 411 Contemporary Issues in Accounting See lin	0
21	ACC 412 Auditing	3
22	ACC 416 Federal Individual Taxation	3
23	ACC 420 Accounting Information Technology and Business Solutions	3
24		
25	Program Course Credits	33
26	Remaining Open Electives	
27	Courses	Credits
28	Open Elective credits	9
29	Students who have fulfilled foreign language requirements in high school or who	
	use open elective credits at the community college to fulfill foreign language	
	requirements will end up with more open elective credits at ECSU.	
30	Total Credits Remaining for the 4-Year Degree	60

# Credits remaining in the four-year degree Accounting B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

#### Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the three following areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MGT 400 Business and Society	3
9		
10		
11	General Education Credits	9
12	Remaining Major Program Requirements	
13	Course	Credits
14	MGT 450 Business Policy and Strategy Seminar	3
15	MIS 370 Business Information Systems	3
16	Accounting Concentration: C+ or better required	
17	ACC 202 Accounting Spreadsheet Applications	1
18	ACC 310 Intermediate Accounting I	4
19	ACC 311 Intermediate Accounting II	4
20	ACC 350 Federal Income Taxation	3
21	ACC 370 Accounting Information Systems	3
22	ACC 410 Advanced Accounting	3
23	ACC 424 International Accounting	3
24	ACC 450 Accounting Capstone	3
25	ACC 461 Auditing	3
26	ACC Elective selected with the consent of the advisor	3
27	CSC 200 Information Management and Productivity Software	3
28	If one of the following was not taken at the community college:	(3-4)
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach	
	(MCC)	
	MAT 232 Applied Calculus (NVCC)	
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	
	Then take:	
	MAT 125 Applied Business Math	

	OR	
	MAT 150 Calculus I	
29		
30	Cognate:	
31	ENG 316 Writing for Business and Industry	3
32	MGT 335 Business Law	3
33	Program Course Credits	45-49
34	Remaining Open Electives	
35	Courses	Credits
36	Open Elective credits	2-6
37	Total Credits Remaining for the 4-Year Degree	60



# Credits remaining in the four-year degree Accounting B.B.A.

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	If not already met, the student must complete enough additional credits to add up to a	
	total of 40 credits outside the major to meet the Explorations requirement. The	
	Framework30 portion of the community college degree meets 30 of the 40 credits.	
	Students in this program will have completed at least 36 credits of this requirement.	
	For this program, at the community college the student will have completed two	
	General Education Elective / Second Exposures, one in Scientific Inquiry and one in	
	Quantitative Reasoning. One second exposure requirement remains at WCSU.	
5	Health and Wellness – PSY 100 Introduction to Psychology	3
6	Either line 7 or 8 may need to be taken outside the discipline to complete the	
	Explorations requirement	
7	Intercultural Competency – if this course is outside the major, it will count toward the	3
	Explorations requirement.	_
8	General Education Elective / Second Exposure – if this course is outside the major, it	3
	will count toward the Explorations requirement.	
9	The following must be taken at WCSU:	
10	Written Comm III – embedded in a major course	0
11	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
12		
13	Consul Education Condita	
14 15	General Education Credits	9
	Remaining Major Program Requirements	1
16	Course	Credits
17	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
18	FIN 310 Principles of Finance	3
19	MIS 260 Information Systems Concepts	3
20	MGT 320 Operations Management	3
21	MGT 415 Strategic Management	3
22	MKT 201 Global Environment of Business	3
23	ACC 301 Intermediate Financial Accounting I	3
24	ACC 302 Intermediate Financial Accounting II	3
25	ACC 303 Accounting Theory and Topics	3
26	ACC 361 Cost Accounting	3
27	ACC 403 Federal Taxation	3

28	ACC 404 Advanced Taxation	3
29	ACC 405 Auditing	3
30	ACC 407 Consolidation and Partnership	3
31	ACC 410 Fraud Examination	3
32		
33	Choose one of the following options:	
34	Managerial Accounting Option:	
35	FIN 320 Financial Management	3
36	Select one:	3
	ACC 402 Government for Not-for-Profit Accounting	
	ACC 406 Accounting Information Systems	
	ACC 411 Valuation of Closely-Held Businesses	
	MGT 340 Total Quality Management	
	MIS 311 Business Models	
37		
38	Financial Accounting Option:	
39	ACC 341 Business Law II	3
40	Select one:	3
	ACC 402 Government for Not-for-Profit Accounting	
	ACC 406 Accounting Information Systems	
	ACC 411 Valuation of Closely-Held Businesses	
41		
42	Program Course Credits	49
43	Remaining Open Electives	
44	Courses	Credits
45	Open Elective credits	1-2
46		
	Total Credits Remaining for the 4-Year Degree	60

# FINANCE STUDIES

# **Transfer Pathway and Degree Program Central Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

#### Finance B.S.

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1		Community Colleges		CCSU			
2			Credits		Credits		
3		Framework30					
4		General Education Requirements					
5	Competency:						
6	Section A						
7	Written I	English 101	3	English 110 Freshman Composition <sup>1*</sup>	3		
8	Written II	Gen Ed	3	Skill Area I – Communication	3		
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4		
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3		
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC)* MAT 201 Statistics (NCC)* MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)*	4	Skill Area II – STAT 200 Business Statistics I <sup>1*</sup>	3		
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3		
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics <sup>1*</sup>	3		
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3		
15	Section B						

16	Competency:	Gen Ed	3	Skill Area IV – University	3
				Requirement	
17	Competency:	Gen Ed	3	Study Area III – Behavioral	3
				Sciences	
18	Framework30 Cre				30-32
19		Pat	hway30		
20		Additional Gene	ral Educa	tion Courses	
21		n Elective 1 – ECN 102	3	Study Area II – ECON 201	3
	Microeconomics*	•		Microeconomics <sup>1*</sup>	
22				Study Area I – Arts and	3
23				Humanities  Study Area I. Literature	3
24				Study Area I – Literature Study Area III – Behavioral	3
24				Sciences	3
25	MAT 152 Finite M	lath (TXCC)*	3	Skill Area II – MAT 123	3-4
		( )		Applied Business Math1*	
	MAT 158 Function	ns, Graphs & Matrices	3	OR	
	(GCC, MCC, MXCC	C)*		MAT 125 Applied Calculus <sup>1*</sup>	
				OR	
		s for Business and Social	3	MAT 152 Calculus <sup>1*</sup>	
	Sciences (NCC, TX	(CC)*			
	MAT 230 Annlied	Calculus (CCC GCC)	3		
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach				
	(MCC)*				
		70.			
	MAT 232 Applied	Calculus (NVCC)*	4		
	NAAT 254 Coloulus	ALLACC LICC NAVCC NICCC	4		
	QVCC, TRCC)*	S I (ACC, HCC, MXCC, NCCC,	4		
26	QVCC, TRCC)			Skill Area III – Foreign	6
				Language Proficiency:	· ·
				See requirements here. If the	
				requirement has been met in	
				whole or in part, general	
				education and open elective	
				credits will adjust	
27	General Educatio	n Croditc:	36-39	accordingly.	51-52
28	General Educatio		1	Nurcoc	21-27
	ACC 112 Duin air-l-	Major Pro		7UI 5E5	
29	· ·	s of Financial Accounting C, NWCC, NCC, QVCC,	3		
	TXCC)*	د, ۱۹۷۷ دد, ۱۹۵۵, ۷۷۵۵,		AC 211 Introduction to	3
	l	ncial Accounting I (GCC)*		Financial Accounting <sup>1*</sup>	3
L					
_					_

	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)*	4		
20	Principles of Financial Accounting (CCC)*			
30	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC,	3		
	NVCC, NWCC, NCC, QVCC, TXCC)*	3	AC 212 Introduction to	
	NVCC, NVVCC, NCC, QVCC, TACC)		Managerial Accounting <sup>1*</sup>	3
	ACC 118 Managerial Accounting (ACC,		Wanagenar Accounting	
	TRCC)*	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of	
		_	Marketing*	3
32	BBG 230 Survey of Business law (QVCC)*		5	
	BBG 231 Business Law I (GCC, HCC, MxCC,		1.004/350115	
	NVCC, NwCC, NCC, TRCC, TxCC)*	3	LAW 250 Legal Environment	3
	BBG 234 Legal Environment of Business		of Business*	
	(ACC, CCC, MCC, MXCC, QVCC)*			
33	BMG 202 Principles of Management or BMG	3	MGT 295 Fundamentals of	3
	210 Organizational Behavior*		Management*	3
34	BMG 204 Managerial Communication (MCC,	3	MC 207 Managerial	3
	MXCC, QVCC)*		Communications <sup>1</sup> *	
	BBG 210 Business Communication (ACC,		3	
	CCC, GCC, HCC, NWCC, NCC, TRCC)*			
	ENG 106 Writing for Business (TXCC)*			
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to	
			Management Information	3
27			Systems*	
37			STAT 201 Business Statistics II <sup>1*</sup>	3
38			FIN 301 Intermediate	
30			Managerial Finance	3
39			FIN 310 Principles of	
33			Investment	3
40			FIN 320 Financial Markets	
~			and Institutions	3
41			FIN 330 International Finance	3
42			Four of the following:	
-			FIN 321 Insurance	
			FIN 400 Advanced Managerial	
			Finance	
			FIN 410 Securities Analysis	
			FIN 411 Financial Statement	12
			Analysis	
			FIN 420 Bank Management	
			FIN 422 Risk Management	
			FIN 425 Financial Derivatives	
			FIN 498 Finance Seminar	

			FINI 400 CEA Comings	
			FIN 499 CFA Seminar	
			AC 302 Introduction to	
			Income Taxation	
			LAW 400 Advanced Business	
			Law	
43			Two of the following:	
			FIN 3xx or 4xx	
			ECON 310 Mathematical	
			Economics I	
			ECON 450 Money, Credit and	
			Banking	
			ECON 485 Econometrics	
			AC 300 Intermediate	
			Accounting I	6
			AC 301 Cost Management	
			Systems	
			AC 312 Intermediate	
			Accounting II	
			AC 402 Fundamentals of	
			Corporate Taxation	
			AC 404 Taxation of Business	
			Pass-Through Entities	
44	A		MGT 480 Strategic	
			Management	
			A 0 credits assessment	3
			session BUS 480 is a co-	
	$\sim$		requisite with MGT 480	
46			requieres man mer les	
47	Program Course Credits:	21-23		60
48	Minor Course Credits:			
49		Elective	es .	
50	Students who have fulfilled foreign	Licetive	 	
30	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language and/or minor requirements will			
	end up with more open elective credits at			
	the CCSU.			0.0
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	

# **Transfer Pathway and Degree Program Eastern Connecticut State University**

The minimum GPA required to declare a major in Finance is **2.5**. If your cumulative GPA falls below 2.5 for two consecutive semesters, you will be dismissed from the program.

#### Finance B.S.

There are no additional requirements for admission to this program.

1	C	Community Colleges		ECSU		
2		, 0	Credits		Credits	
3		Fra	mework	30	1	
4	General Education Requirements					
5	Competency:					
6	Section A					
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3	
8	Written II	Gen Ed	3	T1 College Writing, Literature and Thought	3	
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4	
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4	
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	T1 Math, MAT 216 Statistical Data Analysis ECO 215 Statistics for Business and Economics	3	
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3	
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3	
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3	
15	Section B					
16	Competency:	Gen Ed	3	FYI 100	3	
17	Competency:	Gen Ed	3	Health and Wellness	3	
18	Framework30 Cre	edits (30-31):	ı			
19		Pa	athway3	0		
20		Additional Gen				

21	General Education Elective 1 – ECN 102	3	Individuals and Societies –	3
	Microeconomics		ECON 201 Principles of	
			Microeconomics	
22			Creative Expressions	3
23			Cultural Perspectives	3
24			Applied Information	3
			Technologies – BUS 205	
			Information Management	
25			Tier 3 Capstone (Must be taken	3
			at ECSU) BUS 301 Business	
			Ethics	
26			Foreign Language Proficiency:	6
			See requirements <u>here</u> . If the	
			requirement has been met in	
			whole or in part, general	
			education and open elective	
			credits will adjust accordingly.	
27	General Education Credits:	33-35		51-52
28	Major P	rogram	Courses	
29	ACC 113 Principles of Financial Accounting	3	ACC 201 Principles of	3
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,		Accounting I	
	TXCC)			
	Principles of Financial Accounting I (GCC)			
		<b>&gt;</b>		
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)			
30	ACC 117 Principles of Managerial		ACC 301 Intermediate	3
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	Accounting I	
	NVCC, NWCC, NCC, QVCC, TXCC)			
	ACC 118 Managerial Accounting (ACC,			
	TRCC)	4		
31				
32	BMK 201 Principles of Marketing	3	BUS 225 Principles of	3
		_	Marketing	_
33	BBG 230 Survey of Business law (QVCC)	3	BUS 250 Business Law I	3
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NWCC, NCC, TRCC, TxCC)			
	BBG 234 Legal Environment of Business			
<u> </u>	(ACC, CCC, MCC, MXCC, QVCC)			
34	BMG 202 Principles of Management BMG	3	BUS 201 Principles of	3
	202 Principles of Management or BMG		Management	
	210 Organizational Behavior*			
35	BFN 201 Principles of Finance	3	BUS/FIN 245 Business Finance	3
36			BUS 260 Operations	3
			Management	

37			BUS 301 Business Ethics	3
38			ECO 325 Money and Banking	3
39			FIN 346 Investment Analysis	3
40			FIN 347 Financial institutions	3
			and Markets	
41			FIN 437 International Financial	3
			Management	
42			FIN 445 Case Studies in	3
			Financial Management	
43			FIN 490 Internship in Finance	3
44			Choose three:	9
			FIN 348 Personal Financial	
			Planning	
			FIN 349 Real Estate Finance	
			FIN 438 Bank Management	
			FIN 446 Financial Derivatives	
45			FIN 462 Seminar in Finance	
45				
46 47	Duogram Course Credite	21-23		51
47	Program Course Credits:			21
		en Electiv		
49	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 2XX Mathematics Elective	
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	ECO 300 Mathematics for Economics	
			MAT 243 Calculus I	
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC)	3		
	MAT 232 Applied Calculus (NVCC)	4		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4		
	BMG 204 Managerial Communication (MCC, MXCC, QVCC) BBG 210 Business Communication (ACC, CCC, GCC, HCC, NWCC, NCC, TRCC) ENG 106 Writing for Business (TXCC)	3	BUS 2## Business elective	3
50	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign			

	language requirements will end up with more open elective credits at the ECSU.			
51	Open Elective credits:	0-3	Minor Courses or Electives	7-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	



# **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

#### **Business Administration—Finance Concentration B.S.**

Students must obtain at least a "C" grade in courses marked with \*.

Students must obtain at least a "C+" grade in courses marked with \*\*.

1	Co	ommunity Colleges		SCSU	
2			Credits		Credits
3			Framew	vork30	
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning ECO 270 Applied Business Statistics	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3

18	Framework30 Credits (30-31):			31
19		Pathw	ay30	
20	Additional	General	Education Courses	
21	General Education Elective 2: Global Knowledge – ECN 102 Microeconomics	3	Global Awareness – ECO 101 Principles of Microeconomics	3
22	Select two of the following three areas	:: ::		6
23	, , ,		Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
27			Must be taken at SCSU:	
28			Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
29	General Education Credits:	33-35		42-43
30	Mai	or Progra	am Courses	
31	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)* Principles of Financial Accounting I (GCC)*	3	ACC 200 Principles of Financial Accounting*	3
	ACC 115 Financial Accounting (ACC, MCC, TRCC)* Principles of Financial Accounting (CCC)*	4		
32	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MXCC, NVCC, NWCC, NCC, QVCC, TXCC)*	3	ACC 210 Managerial Accounting*	3
	ACC 118 Managerial Accounting (ACC, TRCC)*	4		
33	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
34	BBG 230 Survey of Business law (QVCC)* BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC, TxCC)* BBG 234 Legal Environment of Business (ACC, CCC, MCC, MXCC, QVCC)*	3	MGT 240 Legal Environment of Business*	3
35	BMG 202 Principles of Management* BMG 202 Principles of Management or BMG 210 Organizational Behavior*	3	MGT 300 Management and Organization – in place of MGT 305 Organizational Behavior*	3

36	BMG 204 Managerial	3	COM 101 Fundamentals of	3
	Communication (MCC, MXCC, QVCC)		Professional Presentations	
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
37	BFN 201 Principles of Finance*	3	FIN 300 Corporate Finance*	3
38			MIS 370 Business Information	3
			Systems*	_
39			MGT 450 Business Policy and	3
			Strategy Seminar*	
40			One from	
			ACC 370 Assounting Information	
			ACC 370 Accounting Information	
			Systems ECO 310 Management Science	
			ECO 321 Introductory Econometrics	
			ECO 375 Quantitative Economics	
			and Business	
			ECO 410 Managerial Economics	
			ECO 430 Decision Analysis	
		· ·	ECO Forecasting Methods in	
			Business Economics	
		0)	FIN 341 Principles of Investment	
		N'	FIN 343 Commercial Banking	
			FIN 346 Risk Management and	3
			Insurance	
			MGT 301 Entrepreneurship and	
			Small Business Development MGT 335 Business Law	
			MGT 412 Diagnosing Management	
			Problems	
			MGT 415 Developing Team	
			Managerial Skills	
			MIS 361 Production and Operations	
			Management	
			MIS 370 Business Information	
			Systems	
			MIS 375 Decision Support Systems	
			MKT 331 Principles of Advertising	
			MKT 338 Services and Marketing	
41			FIN 340 Financial Markets and	3
42			Institutions**	
42			FIN 341 Principles of Investment**	3
43			FIN 347 International Financial	3
11			Management**	2
44	<u>L</u>		FIN 432 Financial Management	3

45			15 Additional Credits in FIN**	15
			selected with an advisor.	
46			CSC 200 Information Management	3
			and Productivity Software	
47	If one of the following is taken at the community college, it will count here and meet the requirement at SCSU. Also see line 51.		If this requirement is not met at the community college, then the student will be required to complete MAT 125 Applied Business Math OR	3-4
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	(3)	MAT 150 Calculus I	
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC)	(3)		
	MAT 232 Applied Calculus (NVCC)	(4)	$\sim$	
	MAT 254 Calculus I (ACC, HCC,	(4)		
	MXCC, NCCC, QVCC, TRCC)	(4)		
48	wixee, weee, avee, mee,			
49	Program Course Credits:	21-27	, V	60-63
	<b>.</b>			
50		Open El	ectives	
	One of these courses may have been	Open El		(3)
51	One of these courses may have been taken at the community college in	Open El	ectives  MAT 124 Quantitative Mathematics	(3)
	One of these courses may have been taken at the community college in place of line 47.	Open El		(3)
	taken at the community college in	Open El		(3)
	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs &	20		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	(3)		(3)
	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent),	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up	(3)		(3)
51	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at	(3)		(3)
52	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.	(3)		
52	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.  Open Elective credits:	(3)	MAT 124 Quantitative Mathematics	14-18
52	taken at the community college in place of line 47.  MAT 152 Finite Math (TXCC)  MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)  Students who have fulfilled foreign language requirements through assessment (STAMP or equivalent), who place beyond first semester, or who use open elective credits at the community college to fulfill foreign language requirements will end up with more open elective credits at SCSU.	(3)		

# **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Finance, B.B.A.** 

Need 2.0 overall G.P.A. in all **major** courses. Overall minimum GPA of 2.3 of better is required for program courses with \*.

1	Со	mmunity Colleges		WCSU	
2			Credits		Credits
3			Framev	vork30	
4		General	Educatio	n Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Writing I	3
8	Written II	Gen Ed	3	Writing II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry	3-4
10	Scientific Knowledge	Gen Ed	3	General Education Elective / Second Exposure to Scientific Inquiry	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning: FIN 230 Business Statistics  Students will have completed a second exposure to Quantitative Reasoning: see line 54.	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	General Education Elective / Exploration: ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Information Literacy	3
18	Framework30 C	redits (30-31):	•		

19		Pathw	vay30		
20	Additional		Education Courses		
21	Students complete a two-part general education curriculum: Part I (Foundations) addresses lifelong learning in and through 10 competencies. Part II (Explorations) requires students to complete a minimum of 40 credits outside their major. Students must also repeat three different competencies, excluding writing and first-year navigation.  In the Framework30 portion of the transfer degree, students who complete a TAP degree will receive credit for having met 8 competencies in Foundations, including at least one repeat (Scientific Inquiry), and 30 of the 40 credits of Explorations.  For this program, at the community college, the student will have completed two General Education Elective / Second Exposures, one in Scientific Inquiry and one in Quantitative				
	Reasoning. One second exposure requ				
22	General Education Elective 1 – ECN	3	ECON 213 Principles of	3	
	102 Microeconomics		Microeconomics		
23			General Education Elective / Second exposure – must complete 3 in total. See lines 10, 11 and 54.	3	
24			Intercultural Competence	3	
25			Health and Wellness: PSY 100 Introduction to Psychology	3	
26					
27			Must be taken at WCSU:	_	
28			Written Communication III—	0	
29			embedded in a major course  Culminating Gen Ed Experience –	0	
29	4		satisfied by a major capstone	U	
30	General Education Credits:	33-35		42-43	
31	Maj	or Progr	am Courses		
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3	
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4			
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3	
		4			
			1	·	

	ACC 118 Managerial Accounting			
	(ACC, TRCC)			
34		3	FIN 310 Principles of Finance	3
34	BFN 107 Managerial Finance (CCC)	3	FIN 310 Principles of Finance	3
	BFN 201 Principles of Finance (ACC,			
	GCC, HCC, MCC, MxCC, NVCC,			
	NWCC, NCC, QVCC, TRCC, TxCC			
35	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
	BMG 204 Managerial	3	WRT 210W Managerial Writing This	3
	Communication (MCC, MXCC, QVCC)		will count as an additional 3 credits	
	BBG 210 Business Communication		in the program because the Written	
	(ACC, CCC, GCC, HCC, NWCC, NCC,		Communication II will have been met	
	TRCC)		be a different course.	
	ENG 106 Writing for Business (TXCC)			
36	BBG 230 Survey of Business law		ACC 340 Business Law	3
	(QVCC)		OR	
	BBG 231 Business Law I (GCC, HCC,		JLA 240 Commercial Law	
	MxCC, NVCC, NwCC, NCC, TRCC,			
	TxCC)			
	BBG 234 Legal Environment of		$\cap V$	
	Business (ACC, CCC, MCC, MXCC,		CV'	
	QVCC)			
37	BMG 202 Principles of Management	3	REG 100 Free Elective Credit	3
	or BMG 210 Organizational	<b>A</b>	MGT 250 Organizational Behavior?	
	Behavior*	0')		
38			MKT 101 Orientation to the Ancell	1
		V	Undergraduate Business Program	
39			MGT 320 Operations Management	3
40			MGT 415 Strategic Management	3
41			MIS 260 Information Systems	3
7.			Concepts	J
			MKT 201 Global Environment of	3
			Business	3
42	DEN 201 Principles of Finance	3		2
42	BFN 201 Principles of Finance	) <u> </u>	FIN 310 Principles of Finance	3
43			FIN 320 Financial Management*	
44			FIN 330 Financial Decision Models*	3
45			FIN 340 Investment Analysis and	3
			Portfolio Management*	
46			FIN/ECO 360 Money, Banking &	3
			Capital Markets*	
47			FIN 370 Financial Institutions*	3
48			FIN 490 Cases in Managerial	3
			Finance*	
49			Financial Management Option:	
			ACC 301 Intermediate Financial	
			Accounting I*	9
			ACC 302 Intermediate Financial	
			Accounting II*	
			Accounting ii	

			PLUS	
			ACC 303 Intermediate Acctg III*	
			OR	
			ACC 361 Cost Accounting*	
			OR	
			ACC 403 Federal Taxation*	
			OR	
			ACC 407 Consolidation,	
			Governmental and Not-For-	
			Profit Accounting*	
50			Financial Investments & Marketing	9
			Option	
			FIN 486 Financial Engineering	
			AND	
			FIN/ECO 488 Multinational Financial	
			Issues	
			AND	
			FIN 316 Quantitative	
			Methods in Finance	
			OR	
			FIN 317 Fixed Income	
			Securities	
51		A	/ V	
52	Program Course Credits:	21-23		64
53		Open El	ectives	
54	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4
	, in the second		Mathematics Elective	
	MAT 158 Functions, Graphs &	3	MAT 118 Elementary Applied Math	
	Matrices (GCC, MCC, MXCC)		MAT 181 Calculus I	
	MAT 190 Calculus for Business and	3	Will there be a math requirement	
	Social Sciences (NCC, TXCC)		remaining at WCSU if the student has	
			taken 152 or 158? It will affect	
	MAT 230 Applied Calculus (CCC,	3	Template 2.	
	GCC), Applied Calculus with a			
	Modeling Approach (MCC)			
	MAT 232 Applied Calculus (NVCC)	4		
		_		
	MAT 254 Calculus I (ACC, HCC,	4		
	MXCC, NCCC, QVCC, TRCC)	0.2	Fran Flanking	0.40
55	Open Elective credits:	0-3	Free Electives	8-10
			**At least 16 hours of free electives	
56	Total Cuadita at the Courses	60-61	must be in non-business courses**  Total Credits for the 4-Year Degree	120
1 5h	LIGITAL L'EDUITE AT TRA L'AMMALIAITY	hil-hi	I INTO I L'EDUITS TOU TOU 4.VASE I 100100	1 / (1
30	Total Credits at the Community College	00-01	Total credits for the 4-real Degree	120

### Credits remaining in the four-year degree Finance B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

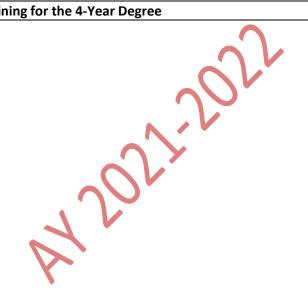
A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II <sup>1*</sup>	3
13	FIN 301 Intermediate Managerial Finance	3
14	FIN 310 Principles of Investment	3
15	FIN 320 Financial Markets and Institutions	3
16	FIN 330 International Finance	3
17	Four of the following:	
	FIN 321 Insurance	
	FIN 400 Advanced Managerial Finance	
	FIN 410 Securities Analysis	
	FIN 411 Financial Statement Analysis	
	FIN 420 Bank Management	12
	FIN 422 Risk Management	12
	FIN 425 Financial Derivatives	
	FIN 498 Finance Seminar	
	FIN 499 CFA Seminar	
	AC 302 Introduction to Income Taxation	
	LAW 400 Advanced Business Law	
18	Two of the following:	
	FIN 3xx or 4xx	
	ECON 310 Mathematical Economics I	6
	ECON 450 Money, Credit and Banking	
	ECON 485 Econometrics	1

	AC 300 Intermediate Accounting I	
	AC 301 Cost Management Systems	
	AC 312 Intermediate Accounting II	
	AC 402 Fundamentals of Corporate Taxation	
	AC 404 Taxation of Business Pass-Through Entities	
19	MGT 480 Strategic Management	3
	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
20		
21	Program Course Credits	39
22	Remaining Open Electives	
23	Courses	Credits
24	Open Elective credits	6
25	Students who have fulfilled the foreign language requirement in high school or who	
	use open elective credits at the community college to fulfill foreign language and/or	
	minor requirements will end up with more open elective credits at the CCSU.	
26	Total Credits Remaining for the 4-Year Degree	60



# Credits remaining in the four-year degree Finance B.S.

The minimum GPA Required to declare a major in Finance is **2.5**. If your cumulative GPA falls below 2.5 for two consecutive semesters, you will be dismissed from the program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4		
5	Cultural Perspectives	3
6	Applied Information Technologies – BUS 205 Information Management	3
7	Creative Expressions	3
8	Tier 3 Capstone – BUS 301 Business Ethics	3
9	Foreign Language Proficiency: See requirements <u>here</u> . If the requirement has been	6
	met in whole or in part, general education and open elective credits will adjust	
	accordingly.	
10	General Education Credits	18
11	Remaining Major Program Requirements	
12	Course	Credits
13	BUS 205 Information Management	3
14	BUS 260 Operations Management	3
15	BUS 301 Business Ethics	3
16	ECO 325 Money and Banking	3
17	FIN 346 Investment Analysis	3
18	FIN 347 Financial institutions and Markets	3
19	FIN 437 International Financial Management	3
20	FIN 445 Case Studies in Financial Management	3
21	FIN 490 Internship in Finance	3
22	Choose three:	9
	FIN 348 Personal Financial Planning	
	FIN 349 Real Estate Finance	
	FIN 438 Bank Management	
	FIN 446 Financial Derivatives	
	FIN 462 Seminar in Finance	
23	Program Course Credits	36
24	Remaining Open Electives	1
25	Courses	Credits
26	Open Elective credits	6
27	Students who have fulfilled foreign language requirements in high school or who	
	use open elective credits at the community college to fulfill foreign language	
	requirements will end up with more open elective credits at ECSU.	
28	Total Credits Remaining for the 4-Year Degree	60

# Credits remaining in the four-year degree Business Administration—Finance Concentration B.S.

Students must obtain at least a "C" grade in courses marked with \*. Students must obtain at least a "C+" grade in courses marked with \*\*.

Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the following three areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone – ECO 450 Seminar in Applied Economics	3
9		
10	General Education Credits	9
11	Remaining Major Program Requirements	
12	Course	Credits
13	CSC 200 Information Management and Productivity Software	3
14	MGT 450 Business Policy and Strategy Seminar*	3
15	MIS 370 Business Information Systems*	3
16	One from**	
	ACC 350 Federal Income Taxation	
	ACC 370 Accounting Information Systems	
	ECO 310 Management Science	
	ECO 321 Introductory Econometrics	
	ECO 375 Quantitative Economics and Business	
	ECO 410 Managerial Economics	
	ECO 430 Decision Analysis	
	ECO Forecasting Methods in Business Economics	
	FIN 341 Principles of Investment	3
	FIN 343 Commercial Banking	
	FIN 346 Risk Management and Insurance	
	MGT 301 Entrepreneurship and Small Business Development	
	MGT 335 Business Law	
	MGT 412 Diagnosing Management Problems	
	MGT 415 Developing Team Managerial Skills	
	MIS 361 Production and Operations Management	
	MIS 375 Decision Support Systems	
	MKT 331 Principles of Advertising	
4-	MKT 338 Services and Marketing	
17	FIN 340 Financial Markets and Institutions**	3
18	FIN 341 Principles of Investment**	3
19	FIN 347 International Financial Management**	3
20	FIN 432 Financial Management**	3

15 Additional Credits in FIN**	15				
If one of the following was not taken at the community college:	(3-4)				
MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)					
MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach					
(MCC)					
MAT 232 Applied Calculus (NVCC)					
MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)					
Then take:					
MAT 125 Applied Business Math					
OR					
MAT 150 Calculus I					
Program Course Credits	39-42				
Remaining Open Electives					
Courses	Credits				
Open Elective credits	9-12				
Total Credits Remaining for the 4-Year Degree	60				
	If one of the following was not taken at the community college: MAT 190 Calculus for Business and Social Sciences (NCC, TXCC) MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC) MAT 232 Applied Calculus (NVCC) MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)  Then take: MAT 125 Applied Business Math OR MAT 150 Calculus I  Program Course Credits  Remaining Open Electives  Courses  Open Elective credits				

# Credits remaining in the four-year degree Finance B.B.A.

Students must earn a C+ or better in ACC 201 Financial Accounting.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	If not already met, the student must complete enough additional credits to add up to a	
	total of 40 credits outside the major to meet the Explorations requirement. The	
	Framework30 portion of the community college degree meets 30 of the 40 credits.	
	Students in this program will have completed at least 36 credits of this requirement.	
	For this program, the student will have completed two General Education Elective /	
	Second Exposures, one in Scientific Inquiry and one in Quantitative Reasoning. One	
	second exposure requirement remains at WCSU.	
5	Health and Wellness – PSY 100 Introduction to Psychology	3
6	Either line 7 or 8 may need to be taken outside the discipline to complete the	
	Explorations requirement	
7	Intercultural Competency – if this course is outside the major, it will count toward the	3
	Explorations requirement.	
8	General Education Elective / Second Exposure – if this course is outside the major, it	3
	will count toward the Explorations requirement.	
9	The following must be taken at WCSU:	
10	Written Comm III – embedded in a major course	0
11	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 250 Organizational Behavior	3
19	MGT 320 Operations Management	3
20	MGT 415 Strategic Management	3
21	MKT 201 Global Environment of Business	3
22	FIN 320 Financial Management*	3
23	FIN 330 Financial Decision Models*	3
24	FIN 340 Investment Analysis and Portfolio Management*	3
25	FIN/ECO 360 Money, Banking & Capital Markets*	3
26	FIN 370 Financial Institutions*	3
27	FIN 490 Cases in Managerial Finance*	3
28	Financial Management Option:	(9)
	ACC 301 Intermediate Financial Accounting I*	(3)

	ACC 302 Intermediate Financial Accounting II*		
	PLUS		
	ACC 303 Intermediate Acctg III*		
	OR		
	ACC 361 Cost Accounting*		
	OR		
	ACC 403 Federal Taxation*		
	OR		
	ACC 407 Consolidation, Governmental and Not-For-Profit Accounting*		
29	Financial Investments & Marketing Option	(9)	
	FIN 486 Financial Engineering		
	AND		
	FIN/ECO 488 Multinational Financial Issues		
	AND		
	FIN 316 Quantitative Methods in Finance		
	OR		
	FIN 317 Fixed Income Securities		
30			
31	Program Course Credits	43	
32	Remaining Open Electives		
33	Courses	Credits	
34	Open Elective credits	8	
35			
36	Total Credits Remaining for the 4-Year Degree	60	

# Business Management Studies

# Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree **Management B.S.** 

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1		Community Colleges		CCSU	
2			Credits		Credits
3	Framework30				
4	General Education Requirements				
5	Competency:				
6	Section A			$\cap V$	
7	Written I	English 101	3	English 110 Freshman Composition <sup>1</sup>	3
8	Written II				
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural	3-4
				Sciences	
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of	3	Skill Area II – STAT 200	3
		Statistics (ACC, CCC, GCC,		Business Statistics I <sup>1</sup>	
		HCC, MxCC, NVCC,			
		NWCC, QVCC, TRCC)			
		MAT 201 Statistics (NCC)			
		MAT 166 Principles of			
		Business Statistics (GCC)			
		MAT 165 Elementary			
		Statistics with Computer	4		
		Applications (MCC, TXCC			
		- 4 credits)			
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101		Study Area II ECON 200	3
		Macroeconomics*		Macroeconomics <sup>1</sup>	
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and	3
				Humanities	
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University	3
				Requirement	
17	Competency:	Gen Ed	3	Study Area III – Behavioral	3
				Sciences	

18	Framework30 Credits (30-31):				
19	Pathway30				
20	Additional General Education Courses				
21	General Education Elective 1 – ECN 102 Microeconomics*	3	Study Area II – ECON 201 Microeconomics <sup>1</sup>	3	
22			Study Area I – Arts and Humanities	3	
23			Study Area I – Literature	3	
24			Study Area III – Behavioral Sciences	3	
25	MAT 152 Finite Math (TXCC)	3	Skill Area II – MAT 123 Applied Business Math <sup>1</sup>	3	
	MAT 158 Functions, Graphs & Matrices	3	OR		
	(GCC, MCC, MXCC)		MAT 125 Applied Calculus <sup>1</sup> OR		
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	3	MAT 152 Calculus <sup>1</sup>		
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC)	3			
	MAT 232 Applied Calculus (NVCC)	4			
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	4			
26			Skill Area III – Foreign Language Proficiency: See requirements <u>here</u> . If the requirement has been met in whole or in part, general education and open elective	0	
			credits will adjust		
27	General Education Credits:	36-38	accordingly.	51-52	
28	Major Pro	1	ourses		
29	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC,	3			
	TXCC)				
	Principles of Financial Accounting I (GCC)		ACC 211 Introduction to Financial Accounting <sup>1</sup>	3	
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4			

	ACC 447 D : : 1			
30	ACC 117 Principles of Managerial			
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3		
	NVCC, NWCC, NCC, QVCC, TXCC)		ACC 212 Introduction to	2
			Managerial Accounting <sup>1</sup>	3
	ACC 118 Managerial Accounting (ACC, TRCC)		S S	
	rice 110 Managerial ricebanting (rice, rice)	4		
24	DAME 204 District of Administrative		MAKE 205 5 - de constale of	
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of	3
			Marketing*	
32	BBG 230 Survey of Business law (QVCC)*			
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)*	3	LAW 250 Legal Environment	3
	BBG 234 Legal Environment of Business		of Business*	
	_			
	(ACC, CCC, MCC, MXCC, QVCC)*			
33	BMG 202 Principles of Management or BMG	3	MGT 295 Fundamentals of	3
	210 Organizational Behavior*		Management*	
34	BMG 204 Managerial Communication (MCC,	3	MC 207 Managerial	3
	MXCC, QVCC)*		Communications <sup>1</sup> *	
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)*			
	ENG 106 Writing for Business (TXCC)*			
35	BFN 201 Principles of Finance*	3	FIN 295 Managerial Finance*	3
36			MIS 201 Introduction to	
		1	Management Information	3
			Systems	
37			STAT 201 Business Statistics II	3
38			MGT 326 Business	
30				3
			Organization Behavior	
39			MGT 345 Organizational	3
			Theory	<u> </u>
40			MGT 348 Management	_
			Systems	3
41	•		MGT 448 Managing Strategy	
71				3
42			and Operations	
42			General Management	
			Specialization, 3 courses:	
			ENT 301 Entrepreneurship	
			and New Venture Creation	
			MGT 305 Human Resource	
			Management	
			MGT 321 International	
				9
			Management	
			MGT 390 Management	
			Topics	
			MGT 403 Ethical and Social	
			Issues for the Manager	
			MGT 425 Labor/Management	
			Relations	
			riciations	

			MGT 431 Compensation and	
			Benefits	
			MGT 460 Staffing	
			MGT 462 International	
			Human Resource	
			Management	
			MGT 470 Organizing and	
			Managing for Quality	
			MGT 471 Managing	
			Knowledge for Business	
			Performance	
			MGT 473 Organizing and	
			Managing for Innovation	
43			MGT 480 Strategic	
			Management	
			A 0 credits assessment	3
			session BUS 480 is a co-	
			requisite with MGT 480	
44			Students must select 9 credits	
			of 300- or 400-level School of	
			Business courses in	
			consultation with a	
		V	Department of Management	9
	~		faculty advisor. These 9	
			credits are selected from	
			courses in AC, ENT, FIN, LAW,	
			MGT, MIS, and MKT courses.	
45				
46				
47	Program Course Credits:	21-23		60
48	Minor Course Credits:			
49	Oper	n Elective	es	
50	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language and/or minor requirements will			
	end up with more open elective credits at			
	the CCSU.			
51	Open Elective credits:	0-3		8-9
52	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
			Degree	
		•		

# **Transfer Pathway and Degree Program Eastern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Business Administration B.S.** 

There are no additional requirements for admission to this program.

1	C	Community Colleges		ECSU			
2			Credits		Credits		
3		Fra	mework	30			
4	General Education Requirements						
5	Competency:						
6	Section A						
7	Written I	English 101	3	T1 College Writing, Literature and Thought	3		
8	Written II	Gen Ed		T1 College Writing, Literature and Thought	3		
9	Scientific Reasoning	Gen Ed	3-4	T1 Natural Sciences	3-4		
10	Scientific Knowledge	Gen Ed	3	T2 Natural Sciences	3-4		
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	T1 Math, MAT 216 Statistical Data Analysis OR ECO 215 Statistics for Business and Economics	3		
12	Historical Knowledge	Gen Ed	3	T1 Historical Perspectives	3		
13	Social Phenomena	ECN 101 Macroeconomics		Social Sciences, ECO 200 Principles of Macroeconomics	3		
14	Aesthetic Dimensions	Gen Ed	3	Arts in Context	3		
15	Section B						
16	Competency:	Gen Ed	3	FYI 100	3		
17	Competency:	Gen Ed	3	Health and Wellness	3		
18	Framework30 Cre	edits (30-31):	1	1			
19	Pathway30						
20	Additional General Education Courses						
	Additional General Education Courses						

21	General Education Elective 1 – ECN 102	3	Individuals and Societies –	3
	Microeconomics	3	ECON 201 Principles of	
	Whereconomies		Microeconomics	
22			Creative Expressions	3
23			Cultural Perspectives	3
24			Applied Information	3
_ '			Technologies – BUS 205	
			Management of Business	
			Information	
25			Tier 3 Capstone (Must be taken	3
23			at ECSU)	
26			Foreign Language Proficiency:	6
20			See requirements <u>here</u> . If the	
			requirement has been met in	
			· ·	
			whole or in part, general	
			education and open elective	
27	Can and Education Conditor	22.25	credits will adjust accordingly.	F1 F2
27	General Education Credits:	33-35		51-53
28	Major P	rogram		1
29	ACC 113 Principles of Financial Accounting	3	ACC 201 Principles of	3
	(HCC, MxCC, NVCC, NWCC, NCC, QVCC,		Accounting I	
	TXCC)			
	Principles of Financial Accounting I (GCC)			
		<b>&gt;</b>		
	ACC 115 Financial Accounting (ACC, MCC,			
	TRCC)	4		
	Principles of Financial Accounting (CCC)			
30	ACC 117 Principles of Managerial		ACC 301 Intermediate	3
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3	Accounting I	
	NVCC, NWCC, NCC, QVCC, TXCC)			
	ACC 118 Managerial Accounting (ACC,			
	TRCC)	4		
31	BMK 201 Principles of Marketing	3	BUS 225 Principles of	3
			Marketing	
32	BBG 230 Survey of Business law (QVCC)	3	BUS 250 Business Law I	3
	BBG 231 Business Law I (GCC, HCC, MxCC,			
	NVCC, NwCC, NCC, TRCC, TxCC)			
	BBG 234 Legal Environment of Business			
	(ACC, CCC, MCC, MXCC, QVCC)			
33	BMG 202 Principles of Management or	3	BUS 201 Principles of	3
	BMG 210 Organizational Behavior*		Management	
34	BFN 201 Principles of Finance	3	BUS 245 Business Finance	3
35	22		BUS 260 Operations	3
			Management	
36			BUS 301 Business Ethics	3
			DOO DOT DUSTITICES ETTITICS	

37			BUS 351 Advanced Business	3
0,			Concepts and Entrepreneurial	
			Applications	
38			BUS 431 Management Policy	3
Ī			and Strategy	
39			BUS 490 Internship In Business	3 or 6
			Adm	
40			12 additional credits of	12
			Business electives at the	
			300/400 level. Students who	
			take none or more unique	
			credits of their electives in one	
			field earn a concentration in	
			that field.	
41	Program Course Credits:	15-20		45-48
42	Оре	en Electiv	ves	
43	MAT 152 Finite Math (TXCC)	3	MAT 1XX Mathematics Elective	3-4
	MAT 158 Functions, Graphs & Matrices	3	MAT 2XX Mathematics Elective	
	(GCC, MCC, MXCC)		WATE AVAILABLE THE THE THE TENTE OF THE TENT	
	(Gee, Mee, Mixee)		ECO 300 Mathematics for	
	MAT 190 Calculus for Business and Social	3	Economics	
	Sciences (NCC, TXCC)			
			MAT 243 Calculus I	
	MAT 230 Applied Calculus (CCC, GCC)	3		
	Applied Calculus with a Modeling			
	Approach (MCC)			
	MAT 232 Applied Calculus (NVCC)	4		
	MAT 254 Calculus I (ACC, HCC, MXCC,	4		
	NCCC, QVCC, TRCC)			
44	BMG 204 Managerial Communication	3		3
	(MCC, MXCC, QVCC)			
	BBG 210 Business Communication (ACC,			
	CCC, GCC, HCC, NWCC, NCC, TRCC)			
	ENG 106 Writing for Business (TXCC)			
45	Students who have fulfilled foreign			
	language requirements in high school or			
	who use open elective credits at the			
	community college to fulfill foreign			
	language requirements will end up with			
16	more open elective credits at the ECSU.	26	Minor Courses or Electives	12 10
46 47	Open Elective credits:  Total Credits at the Community College	3-6 60-61	Minor Courses or Electives  Total Credits for the 4-Year	12-18 120
4/	rotal credits at the community conege	90-91		120
			Degree	1

### **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Business Administration – Management B.S.** 

Students must obtain at least a "C" grade in courses marked with \*.

Students must obtain at least a "C+" grade in courses marked with \*\*.

1	Co	ommunity Colleges		SCSU	
2			Credits		Credits
3			Framew	vork30	
4		General		n Requirements	
5	Competency:			-	
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed	3	Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning ECO 270 Applied Business Statistics	α
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B				
16	Competency:	Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3
18	Framework30 C	redits (30-31):			

19		Pathw	ray30	
20	Additional	General	Education Courses	
21	General Education Elective 1 – ECN	3	Global Awareness – ECO 101	3
	102 Microeconomics		Principles of Microeconomics	
22	Select two of the following three areas	5:		6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
26			Must be taken at SCSU:	
27			Tier 3 Capstone, MGT 460	3
			International Business**	
28	General Education Credits:	33-35		42-43
29	Maj	or Progra	am Courses	
30	ACC 113 Principles of Financial	3	ACC 200 Principles of Financial	3
	Accounting (HCC, MxCC, NVCC,		Accounting*	
	NWCC, NCC, QVCC, TXCC)*			
	Principles of Financial Accounting I		<b>~</b> '\	
	(GCC)*			
	ACC 115 Financial Accounting (ACC,	4		
	MCC, TRCC)*			
	Principles of Financial Accounting		•	
24	(CCC)*	$\langle \cdot \rangle$	ACC 210 Managarial Association*	3
31	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC,		ACC 210 Managerial Accounting*	3
	MxCC, NVCC, NWCC, NCC, QVCC,			
	TXCC)*			
	TACC)			
	ACC 118 Managerial Accounting	4		
	(ACC, TRCC)*			
32	BMK 201 Principles of Marketing*	3	MKT 200 Principles of Marketing*	3
33	BBG 230 Survey of Business law	3	MGT 240 Legal Environment of	3
	(QVCC)*		Business*	
	BBG 231 Business Law I (GCC, HCC,			
	MxCC, NVCC, NwCC, NCC, TRCC,			
	TxCC)*			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)*			
34	BMG 202 Principles of Management	3	MGT 300 Management and	3
	or BMG 210 Organizational		Organization – in place of MGT 305	
	Behavior*		Organizational Behavior*	
35	BFN 201 Principles of Finance	3	FIN 300 Corporate Finance*	3
36			MIS 370 Business Information	3
			Systems*	

37	BMG 204 Managerial Communication (MCC, MXCC, QVCC)	3	MGT 200 Managerial Communication	3
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC) ENG 106 Writing for Business (TXCC)			
38	ENG 100 WITHING TOT BUSINESS (TACC)		MGT 305 Organizational Behavior	3
39			MGT 450 Business Policy and	3
33			Strategy*	5
40			MGT 385 Human Resources	3
			Management**	
41			MGT 400 Business and Society**	3
42			9 additional credits of MGT**	9
43			6 additional credits of business	6
			courses (may include MGT)**	
44			3 additional credits of business,	3
			excluding MGT courses**	
45			MGT 460 International Business	0
10			(capstone, see line 27)	2
46			CSC 200 Information Management and Productivity Software	3
47	If one of the following is taken at the		If this requirement is not met at the	3-4
''	community college, it will count here	0'\	community college, then the	
	and meet the appropriate course to	< \ \ \	student will be required to complete	
	the right. Otherwise, see line 52.		MAT 125 Applied Business Math	
			OR	
	MAT 190 Calculus for Business and	(3)	MAT 150 Calculus I	
	Social Sciences (NCC, TXCC)			
	MAT 230 Applied Calculus (CCC,	(3)		
	GCC), Applied Calculus with a			
	Modeling Approach (MCC)			
	MAT 232 Applied Calculus (NVCC)	(4)		
	With 232 Applied Calculus (NVCC)	(-)		
	MAT 254 Calculus I (ACC, HCC,	(4)		
	MXCC, NCCC, QVCC, TRCC)			
48	Program Course Credits:	24-27		63
49		Open Ele	ectives	
50				
51	The number of open elective credits			
	will depend upon whether ACC and			
	the STAT courses are 3 or 4 credits.			

52	One of these courses may have been taken at the community college in place of line 47.		MAT 124 Quantitative Mathematics	(3)
	MAT 152 Finite Math (TXCC)	(3)		
	MAT 158 Functions, Graphs & Matrices (GCC,MCC, MXCC)	(3)		
53	Open Elective credits:	0-3		11-12
54	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			



### **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree

### Business Management—Supervisory Management Option B.B.A.

Need 2.0 overall G.P.A. in all **major** courses.

1	Со	mmunity Colleges		WCSU	
2			Credits		Credits
3			Framev	vork30	
4		General	Educatio	on Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	Writing I	3
8	Written II	Gen Ed	3	Writing II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry	3-4
10	Scientific Knowledge	Gen Ed	3-4	General Education Elective / Second Exposure to Scientific Inquiry	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning: FIN 230 Business Statistics  Students will have completed a second exposure to Quantitative Reasoning: see line 54.	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	General Education Elective / Exploration: ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B	0 -1			
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Information Literacy	3
18	Framework30 C	redits (30-31):			

19		Pathw	vay30		
20	Additional		Education Courses		
21	Students complete a two-part general education curriculum: Part I (Foundations) addresses lifelong learning in and through 10 competencies. Part II (Explorations) requires students to complete a minimum of 40 credits outside their major. Students must also repeat three different competencies, excluding writing and first-year navigation.  In the Framework30 portion of the transfer degree, students who complete a TAP degree will receive credit for having met 8 competencies in Foundations, including at least one repeat (Scientific Inquiry), and 30 of the 40 credits of Explorations.  For this program, at the community college, the student will have completed two General Education Elective / Second Exposures, one in Scientific Inquiry and one in Quantitative				
	Reasoning. One second exposure requ	irement re			
22	General Education Elective 1 – ECN	3	ECON 213 Principles of	3	
22	102 Microeconomics		Microeconomics		
23			General Education Elective / Second exposure – must complete 3 in total. See lines 10, 11 and 54.	3	
24			Intercultural Competence	3	
25			Health and Wellness: PSY 100 Introduction to Psychology	3	
26					
27			Must be taken at WCSU:		
28			Written Communication III—	0	
29			embedded in a major course  Culminating Gen Ed Experience –	0	
23	4		may be satisfied by a major capstone	o	
30	General Education Credits:	33-35		42-43	
31	Maj	or Progr	am Courses		
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3	
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4			
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3	
		4			
		l	l		

	ACC 118 Managerial Accounting			
34	(ACC, TRCC) BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
35	BBG 230 Survey of Business law	3	ACC 340 Business Law	3
33	(QVCC)		OR	3
	BBG 231 Business Law I (GCC, HCC,		JLA 240 Commercial Law	
	MxCC, NVCC, NwCC, NCC, TRCC,		327 2 To commercial 2aw	
	TxCC)			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)			
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3
	or BMG 210 Organizational			
	Behavior*			
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3
38			MKT 101 Orientation to the Ancell	1
			Undergraduate Business Program	
39			MIS 260 Information Systems	3
			Concepts	
40			MGT 320 Operations Management	3
41			MGT 415 Strategic Management	3
42			MKT 201 Global Environment of	3
			Business	
43			MGT 340 Total Quality Management	3
44		V	MGT 350 Management Negotiations	3
45		O'	MGT 410 Current Issues in	3
16			Management	
46			Select one of the following options:	9 (0)
47			Human Resource Management Option:	(9)
			MGT 251 Human Resource	
	•		Management	
			MGT 353 Advanced Human Resource	
			Management: Employee Acquisition	
			MGT 354 Advanced Human Resource	
			Management: Employee	
			Development	
48			Small Business & Entrepreneurial	(9)
			Management Option:	. ,
			MGT 405 Small Business	
			Entrepreneurship	
			MGT 406 Small Business	
			Management	
			Select one of the following:	
			MGT 377 Supply Chain	
			Management	

			MIC 40F Business	
			MIS 405 Business	
40			Applications using Microcomputers	(0)
49			Supervisory Management Option:	(9)
			MGT 251 Human Resources	
			Management	
			MGT 377 Supply Chain Management	
			MGT 405 Small Business	
			Entrepreneurship	
50				
51	Program Course Credits:	18-20		49
52		Open El	ectives	
53	BMG 204 Managerial	3	WRT 210W Managerial Writing	3
	Communication (MCC, MXCC, QVCC)			
	BBG 210 Business Communication			
	(ACC, CCC, GCC, HCC, NWCC, NCC,			
	TRCC)			
	ENG 106 Writing for Business (TXCC)			
54	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education	3-4
			Mathematics Elective	
	MAT 158 Functions, Graphs &	3	MAT 118 Elementary Applied Math	
	Matrices (GCC, MCC, MXCC)		MAT 181 Calculus I	
	MAT 190 Calculus for Business and	3	Will there be a math requirement	
	Social Sciences (NCC, TXCC)		remaining at WCSU if the student	
			has taken 152 or 158? It will affect	
	MAT 230 Applied Calculus (CCC,	3	Template 2.	
	GCC), Applied Calculus with a			
	Modeling Approach (MCC)			
	MAT 232 Applied Calculus (NVCC)	4		
	MAT 254 Calculus I (ACC, HCC,	4		
	MXCC, NCCC, QVCC, TRCC)			
55	Open Elective credits:	0-3	Free Electives	21-23
			**At least 16 hours of free electives	
L			must be in non-business courses**	<u>                                      </u>
56	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			

## Credits remaining in the four-year degree Management B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	3
5	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II <sup>1*</sup>	3
13	MGT 326 Business Organization Behavior	3
14	MGT 345 Organizational Theory	3
15	MGT 348 Management Systems	3
16	MGT 448 Managing Strategy and Operations	3
17	General Management Specialization, 3 courses:	
	ENT 301 Entrepreneurship and New Venture Creation	
	MGT 305 Human Resource Management	
	MGT 321 International Management	
	MGT 390 Management Topics	
	MGT 403 Ethical and Social Issues for the Manager	
	MGT 425 Labor/Management Relations	9
	MGT 431 Compensation and Benefits	
	MGT 460 Staffing	
	MGT 462 International Human Resource Management	
	MGT 470 Organizing and Managing for Quality	
	MGT 471 Managing Knowledge for Business Performance MGT 473 Organizing and Managing for Innovation	
18	MGT 480 Strategic Management	
10	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
19	Students must select 9 credits of 300- or 400-level School of Business courses in	
10	consultation with a Department of Management faculty advisor. These 9 credits are	9
	selected from courses in AC, ENT, FIN, LAW, MGT, MIS, and MKT courses.	

20		
21	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60



# Credits remaining in the four-year degree Business Administration B.S.

There are no additional requirements for admission to this program.

1	Eastern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	The first three below must be completed at ECSU.	
5	Cultural Perspectives	3
6	Applied Information Technologies – BUS 205 Management of Business Information	3
7	Creative Expressions	3
8	Tier 3 Capstone	3
9	Foreign Language Proficiency: See requirements <u>here</u> . If the requirement has been	6
	met in whole or in part, general education and open elective credits will adjust	
	accordingly.	
10	General Education Credits	18
11	Remaining Major Program Requirements	
12	Course	Credits
13	BUS 260 Operations Management	3
14	BUS 301 Business Ethics	3
15	BUS 351 Advanced Business Concepts and Entrepreneurial Applications	3
16	BUS 431 Management Policy and Strategy	3
17	BUS 490 Internship In Business Administration	3
18	12 additional credits of Business electives at the 300/400 level. Students who take	12
	none or more unique credits of their electives in one field earn a concentration in	
	that field.	
19		
20	Program Course Credits	27
21	Remaining Open Electives	
22	Courses	Credits
23	Open Elective credits	15
24	Students who have fulfilled foreign language requirements in high school or who	
	use open elective credits at the community college to fulfill foreign language	
	requirements will end up with more open elective credits at ECSU.	
25	Total Credits Remaining for the 4-Year Degree	60

## Credits remaining in the four-year degree Business Administration – Management B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

#### Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the following three areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MGT 460 International Business	3
9	General Education Credits	9
10	Remaining Major Program Requirements	
11	Course	Credits
12	MGT 305 Organizational Behavior	3
13	MIS 370 Business Information Systems*	3
14	MGT 450 Business Policy and Strategy*	3
15	MGT 385 Human Resources Management**	3
16	MGT 400 Business and Society**	3
17	9 additional credits of MGT**	9
18	6 additional credits of business courses (may include MGT)**	6
19	3 additional credits of business, excluding MGT courses**	3
20	CSC 200 Information Management and Productivity Software	3
21	If one of the following was not taken at the community college:	(3)
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach	
	(MCC)	
	MAT 232 Applied Calculus (NVCC)	
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	
	Then take:	
	MAT 125 Applied Business Math	
	OR	
	MAT 150 Calculus I	
22	Program Course Credits	39
23	Remaining Open Electives	
24	Courses	Credits
25	Open Elective credits	12
26	Total Credits Remaining for the 4-Year Degree	60

# Credits remaining in the four-year degree Business Management, B.B.A.

Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	If not already met, the student must complete enough additional credits to add up to a total of 40 credits outside the major to meet the Explorations requirement. The Framework30 portion of the community college degree meets 30 of the 40 credits. Students in this program will have completed at least 36 credits of this requirement.	
	For this program, the student will have completed two General Education Elective / Second Exposures, one in Scientific Inquiry and one in Quantitative Reasoning. One second exposure requirement remains at WCSU.	
5	Health and Wellness – PSY 100 Introduction to Psychology	3
6	Either line 7 or 8 may need to be taken outside the discipline to complete the Explorations requirement	
7	Intercultural Competency – if this course is outside the major, it will count toward the Explorations requirement.	3
8	General Education Elective / Second Exposure – if this course is outside the major, it will count toward the Explorations requirement.	3
9	The following must be taken at WCSU:	
10	Written Comm III – embedded in a major course	0
11	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 320 Operations Management	3
19	MGT 415 Strategic Management	3
20	MKT 201 Global Environment of Business	3
21	MGT 340 Total Quality Management	3
22	MGT 350 Management Negotiations	3
23	MGT 410 Current Issues in Management	3
24	Select one of the following options:	9
25	Human Resource Management Option:	(9)
	MGT 251 Human Resource Management	
	MGT 353 Advanced Human Resource Management: Employee Acquisition	
	MGT 354 Advanced Human Resource Management: Employee Development	
26	Small Business & Entrepreneurial Management Option: MGT 405 Small Business Entrepreneurship	(9)

	MGT 406 Small Business Management	
	Select one of the following:	
	MGT 377 Supply Chain Management	
	MIS 405 Business Applications using Microcomputers	
27	Supervisory Management Option:	(9)
	MGT 251 Human Resources Management	
	MGT 377 Supply Chain Management	
	MGT 405 Small Business Entrepreneurship	
28		
29	Program Course Credits	31
30	Remaining Open Electives	
31	Courses	Credits
32	Open Elective credits	20
33		
34	Total Credits Remaining for the 4-Year Degree	60



# Marketing Studies

### Transfer Pathway and Degree Program Central Connecticut State University

Complete four-year degree with articulation of community college degree to four-year degree **Marketing B.S.** 

All courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1		Community Colleges		CCSU	
2			Credits		Credits
3		Fran	nework3	0	
4		General Educa	tion Req	uirements	
5	Competency:				
6	Section A			V	
7	Written I	English 101	3	English 110 Freshman Composition*	3
8	Written II	Gen Ed		Skill Area I	3
9	Scientific Reasoning	Gen Ed	3-4	Study Area IV – Natural Sciences	3-4
10	Scientific Knowledge	Gen Ed	3	Study Area IV – Natural Sciences	3
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Skill Area II – STAT 200 Business Statistics I*	3
12	Historical Knowledge	Gen Ed	3	Study Area II – History	3
13	Social Phenomena	ECN 101 Macroeconomics*		Study Area II ECON 200 Macroeconomics*	3
14	Aesthetic Dimensions	Gen Ed	3	Study Area I – Arts and Humanities	3
15	Section B				
16	Competency:	Gen Ed	3	Skill Area IV – University Requirement	3

17	Competency:	Gen Ed	3	Study Area III – Behavioral	3	
10	5	Curadita (20, 24).		Sciences	30-31	
18 19	Framework30 C	Framework30 Credits (30-31): Pathway30				
	Pathway30  Additional General Education Courses					
20			ral Educa	I	Г	
21	General Educat Microeconomic	ion Elective 1 – ECN 102	3	Study Area II – ECON 201 Microeconomics*	3	
22	Whereeconomic	3		Study Area I – Arts and	3	
				Humanities		
23				Study Area I – Literature	3	
24				Study Area III – Behavioral	3	
				Sciences		
25	MAT 152 Finite	Math (TXCC)	3	Skill Area II – MAT 123	3	
	N/AT 150 5+	ions Granhs 9 Matrices	3	Applied Business Math* OR		
	(GCC, MCC, MX	ions, Graphs & Matrices	3	MAT 125 Applied Calculus*		
	(dee, wiee, wix	ccj		OR		
	MAT 190 Calcul	us for Business and Social	3	MAT 152 Calculus*		
	Sciences (NCC,	TXCC)				
		ed Calculus (CCC, GCC),	3			
	(MCC)	s with a Modeling Approach	///			
	(IVICC)					
	MAT 232 Applie	ed Calculus (NVCC)	4			
	MAT 254 Calcul QVCC, TRCC)	us I (ACC, HCC, MXCC, NCCC,	4			
26				Skill Area III – Foreign	6	
				Language Proficiency:		
				See requirements <u>here</u> . If the		
				requirement has been met in whole or in part, general		
				education and open elective		
				credits will adjust		
				accordingly.		
27	General Educat	ion Credits:	36-38		51-52	
28		Major Pro	ogram Co	ourses		
29	•	les of Financial Accounting	3			
	- ·	/CC, NWCC, NCC, QVCC,				
	TXCC)	ancial Accounting LICCC		ACC 211 Introduction to	2	
	rinciples of FIN	ancial Accounting I (GCC)		Financial Accounting*	3	
	ACC 115 Financ	ial Accounting (ACC, MCC,				
	TRCC)		4			

	Principles of Financial Accounting (CCC)			
30	ACC 117 Principles of Managerial			
	Accounting (CCC, GCC, HCC, MCC, MxCC,	3		
	NVCC, NWCC, NCC, QVCC, TXCC)		ACC 212 Introduction to	3
			Managerial Accounting*	
	ACC 118 Managerial Accounting (ACC, TRCC)	4		
31	BMK 201 Principles of Marketing*	3	MKT 295 Fundamentals of	•
	,		Marketing*	3
32	BBG 230 Survey of Business law (QVCC)*			
	BBG 231 Business Law I (GCC, HCC, MxCC,		LAW 250 Legal Environment	
	NVCC, NwCC, NCC, TRCC, TxCC)*	3	of Business*	3
	BBG 234 Legal Environment of Business		Of Busiliess	
	(ACC, CCC, MCC, MXCC, QVCC)*			
33	BMG 202 Principles of Management or BMG	3	MGT 295 Fundamentals of	3
	210 Organizational Behavior*		Management*	J
34	BMG 204 Managerial Communication (MCC,	3	MC 207 Managerial	3
	MXCC, QVCC)*		Communications <sup>1*</sup>	
	BBG 210 Business Communication (ACC,		<b>~</b> '	
	CCC, GCC, HCC, NWCC, NCC, TRCC)*			
	ENG 106 Writing for Business (TXCC)*		V	
35	BFN 201 Principles of Finance*	3	FN 295 Managerial Finance*	3
36			MIS 201 Introduction to	_
			Management Information	3
27		<b>&gt;</b>	Systems	
37			STAT 201 Business Statistics II*	3
38	<u> </u>		MKT 305 Consumer Behavior	3
39			MKT 373 Marketing Research	3
40			MKT 380 Market Data	
			Analysis	3
41			MKT 450 Marketing Strategy	•
			and Plan	3
42			Nine credits of directed	
			electives selected with and	
			approved by an advisor:	
			MKT 306 Advertising and	
			Promotion	
			MKT 307 Sales Administration	
			MKT 311 Retailing	-
			MKT 321 International	9
			Marketing	
			MKT 350 Social Media	
			Marketing	
			MKT 358 Relationship	
			Marketing	
			MKT 359 Special Events	
			Marketing	

			Degree	
50	Total Credits at the Community College	60-61	Total Credits for the 4-Year	120
49	Open Elective credits:	0-3		8-9
48	Students who have fulfilled foreign language requirements in high school or who use open elective credits at the community college to fulfill foreign language and/or minor requirements will end up with more open elective credits at the CCSU.			
47	-	Elective	es ·	
46	Minor Course Credits:			
45	Program Course Credits:	21-23		60
45	Dungung Course Condition	24 22	session BUS 480 is a co- requisite with MGT 480	
			Capstone) A 0 credits assessment	3
44			MGT 480 Strategic Management (Upper Division	
		\'\\	credits of 300- or 400-level courses offered by the School of Business, including marketing courses.	9
43		2	MKT 498 Marketing Seminar Students must complete nine	
			Marketing MKT 497 Marketing Internship	
			MKT 496 Practicum in	
			MKT 494 Independent Study in Marketing	
			Techniques	
			MKT 481 Consultative Selling	
			Profit Organizations	
			MKT 439 Direct Marketing MKT 480 Marketing for Non-	
			Startups	
			MKT 415 Marketing Touristic	
			Business Marketing	
			MKT 413 Business-to-	
			Development & Management	
			MKT 390 Product	
l			MKT 360 Brand Marketing MKT 375 Services Marketing	

### **Transfer Pathway and Degree Program Southern Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Marketing B.S.** 

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

1	Co	mmunity Colleges		SCSU	
2			Credits		Credits
3			Framev	vork30	
4		General	Educatio	on Requirements	
5	Competency:				
6	Section A				
7	Written I	English 101	3	FYE	3
8	Written II	Gen Ed		Written Communication	3
9	Scientific Reasoning	Gen Ed	3-4	Natural World 1 – Physical Realm	3-4
10	Scientific Knowledge	Gen Ed	3	Natural World II – Life and Environment	4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	ECO 270 Applied Business Statistics –	3
12	Historical Knowledge	Gen Ed	3	Time and Place	3
13	Social Phenomena	ECN 101 Macroeconomics		Social structure, Conflict, Consensus, ECO 100 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Cultural Expressions	3
15	Section B Competency:	C [-]	2	Cuiting Thinking	1
16		Gen Ed	3	Critical Thinking	3
17	Competency:	Gen Ed	3	Tech Fluency	3

				1
18	Framework30 Credits (30-31):		I	
19	,	Pathw	/ay30	
20	Additional		Education Courses	
21	General Education Elective 1 – ECN	3	Global Awareness – ECO 101	3
	102 Microeconomics		Principles of Microeconomics	
22	Select two of the following three areas	;:		6
23			Creative Drive	(0-3)
24			American Experience	(0-3)
25			Mind and Body	(0-3)
27			Must be taken at SCSU:	
28			Tier 3 Capstone, MKT 325 Marketing	3
			Research	
29	General Education Credits:	33-35		42-43
30	Maj	or Progr	am Courses	
31	ACC 113 Principles of Financial	3	ACC 200 Principles of Financial	3
	Accounting (HCC, MxCC, NVCC,		Accounting	
	NWCC, NCC, QVCC, TXCC)		$\wedge$ $\vee$	
	Principles of Financial Accounting I		OV.	
	(GCC)			
	ACC 115 Financial Accounting (ACC,	4	/ V	
	MCC, TRCC)			
	Principles of Financial Accounting			
22	(CCC)		ACC 240 Marrow Stall Association for	
32	ACC 117 Principles of Managerial	3	ACC 210 Managerial Accounting for	3
	Accounting (CCC, GCC, HCC, MCC, MXCC, NVCC, NWCC, NCC, QVCC,	3	Non-Accounting Majors	
	TXCC)			
	TACC)			
	ACC 118 Managerial Accounting	4		
	(ACC, TRCC)			
33	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3
	BBG 230 Survey of Business law		MGT 240 Legal Environment of	3
	(QVCC)		Business	
	BBG 231 Business Law I (GCC, HCC,			
	MxCC, NVCC, NwCC, NCC, TRCC,			
	TxCC)			
	BBG 234 Legal Environment of			
	Business (ACC, CCC, MCC, MXCC,			
	QVCC)			
35	BMG 202 Principles of Management	3	MGT 300 Management and	3
	or BMG 210 Organizational		Organization – in place of MGT 305	
	Behavior*		Organizational Behavior	
36	BFN 201 Principles of Finance		FIN 300 Corporate Finance	3

37			CSC 200 Information Management	3
20			and Productivity Software MIS 370 Business Information	3
38			Systems	3
39			MGT 450 Business Policy and	3
33			Strategy Seminar	3
40			Strategy Serimar	
41			Marketing Concentration: (C+ or	
41			better required in all marketing	
			courses)	
42			MKT 321 Consumer Behavior	3
42				
43			MKT 420 Global Marketing	3
44			MKT 450 Strategic Marketing	3
45			Select 21 credits from:	21
			MKT 327 Marketing Management	
			MKT 330 Retail Management	
			MKT 331 Principles of Advertising	
			MKT 332 Marketing Communications	
			MKT 334 Professional Selling	
			MKT 335 Business to Business	
			Marketing	
			MKT 336 Sales Management	
			MKT 338 Services Marketing	
		V	MKT 340 Media Planning and	
		$\mathbf{O}^*$	Strategy	
			MKT 341 Digital Marketing	
			MKT 350 Product and Market	
			Planning	
			MKT 396 Marketing Case Study	
			MKT 397 Current Topics in Marketing	
			MKT 398 Special Topics	
			MKT 497 Internship	
			MKT 498 Advanced Special Topics	
			MKT 499 Independent Study	
46	If one of the following is taken at the		If this requirement is not met at the	3
	community college, it will count here		community college, then the student	
	and meet the appropriate course to		will be required to complete MAT	
	the right. Otherwise, see line 50.		125 Applied Business Math	
			OR	
	MAT 190 Calculus for Business and	(3)	MAT 150 Calculus I	
	Social Sciences (NCC, TXCC)			
		(0)		
	MAT 230 Applied Calculus (CCC,	(3)		
	GCC), Applied Calculus with a			
	Modeling Approach (MCC)			
	Modeling Approach (MCC)			

	MAT 232 Applied Calculus (NVCC)	(4)		
	MAT 254 Calculus I (ACC, HCC,	(4)		
	MXCC, NCCC, QVCC, TRCC)			
47	Program Course Credits:	18-20		60
48		Open El	ectives	
49	BMG 204 Managerial	3	COM 0200 Transfer Elective	3
	Communication (MCC, MXCC, QVCC)			
	BBG 210 Business Communication		COM 101 Fundamentals of	
	(ACC, CCC, GCC, HCC, NWCC, NCC,		Professional Presentations	
	TRCC)			
	ENG 106 Writing for Business (TXCC)		ENG 100 Transfer Elective	
50	One of these courses may have been	(3)	MAT 124 Quantitative Mathematics	(3)
	taken at the community college in			
	place of line 46.			
	MAT 152 Finite Math (TXCC)			
	MAT 158 Functions, Graphs &			
	Matrices (GCC, MCC, MXCC)	<b>N</b>	/ V	
51	Open Elective credits:	0-3	/	17-18
52	Total Credits at the Community	60-61	Total Credits for the 4-Year Degree	120
	College			

## **Transfer Pathway and Degree Program Western Connecticut State University**

Complete four-year degree with articulation of community college degree to four-year degree **Marketing B.B.A.** 

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program. Need 2.0 overall G.P.A. in all **major** courses.

1	Со	mmunity Colleges		WCSU	
2			Credits		Credits
3			Framev	vork30	
4	General Education Requirements				
5	Competency:				
6	Section A				
7	Written I	English 101	3	Writing I	3
8	Written II	Gen Ed	3	Writing II	3
9	Scientific Reasoning	Gen Ed	3-4	Scientific Inquiry I	3-4
10	Scientific Knowledge	Gen Ed	3-4	General Education Elective / Second Exposure to Scientific Inquiry	3-4
11	Quantitative	MAT 167 Principles of Statistics (ACC, CCC, GCC, HCC, MxCC, NVCC, NWCC, QVCC, TRCC) MAT 201 Statistics (NCC) MAT 166 Principles of Business Statistics (GCC) MAT 165 Elementary Statistics with Computer Applications (MCC, TXCC – 4 credits)	4	Quantitative Reasoning: FIN 230 Business Statistics  Students will have completed a second exposure to Quantitative Reasoning: see line 55.	3
12	Historical Knowledge	Gen Ed	3	Critical Thinking	3
13	Social Phenomena	ECN 101 Macroeconomics	3	General Education Elective / Exploration: ECO 211 Principles of Macroeconomics	3
14	Aesthetic Dimensions	Gen Ed	3	Creative Process	3
15	Section B				
16	Competency:	Gen Ed	3	Oral Communication	3
17	Competency:	Gen Ed	3	Information Literacy	3
18	Framework30 C	redits (30-31):	•		31

19		Pathw	vav30		
20	Additional		Education Courses		
21	Students complete a two-part general education curriculum: Part I (Foundations) addresses lifelong learning in and through 10 competencies. Part II (Explorations) requires students to complete a minimum of 40 credits outside their major. Students must also repeat three different competencies, excluding writing and first-year navigation.  In the Framework30 portion of the transfer degree, students who complete a TAP degree will				
	(Scientific Inquiry), and 30 of the 40 cre For this program, at the community co Education Elective / Second Exposures,	edits of Exp Illege, the s . one in Scie	tudent will have completed two General entific Inquiry and one in Quantitative		
22	Reasoning. One second exposure requ			2	
22	General Education Elective 1 – ECN 102 Microeconomics	3	ECON 213 Principles of Microeconomics	3	
23	102 WHEI OCCOMOTHICS		General Education Elective / Second exposure – must complete 3 in total. See lines 10, 11 and 55.	3	
24			Intercultural Competence	3	
25			Health and Wellness – PSY 100 Introduction to Psychology	3	
26					
27			Must be taken at WCSU:		
28		7	Written Communication III—	0	
29	7,1		embedded in a major course  Culminating Gen Ed Experience –  may be satisfied by a major capstone	0	
30	General Education Credits:	33-35	may accommon ay a major capations	42-43	
31	Maj	or Progr	am Courses		
32	ACC 113 Principles of Financial Accounting (HCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC) Principles of Financial Accounting I (GCC)	3	ACC 201 Financial Accounting (C+ or better)	3	
	ACC 115 Financial Accounting (ACC, MCC, TRCC) Principles of Financial Accounting (CCC)	4			
33	ACC 117 Principles of Managerial Accounting (CCC, GCC, HCC, MCC, MxCC, NVCC, NWCC, NCC, QVCC, TXCC)	3	ACC 202 Managerial Accounting	3	
		4			

	ACC 118 Managerial Accounting				
24	(ACC, TRCC)	2	ANT 200 Principles (AAs Julius	2	
34	BMK 201 Principles of Marketing	3	MKT 200 Principles of Marketing	3	
35	BBG 230 Survey of Business law	3	ACC 340 Business Law	3	
	(QVCC)		OR		
	BBG 231 Business Law I (GCC, HCC, MxCC, NVCC, NwCC, NCC, TRCC,		JLA 240 Commercial Law		
	TxCC)				
	BBG 234 Legal Environment of				
	Business (ACC, CCC, MCC, MXCC,				
	QVCC)				
36	BMG 202 Principles of Management	3	MGT 250 Organizational Behavior	3	
	or BMG 210 Organizational				
	Behavior*				
37	BFN 201 Principles of Finance	3	FIN 310 Principles of Finance	3	
38			MKT 101 Orientation to the Ancell	1	
			Undergraduate Business Program		
39			MIS 260 Information Systems	3	
			Concepts		
40			MGT 320 Operations Management	3	
41			MGT 415 Strategic Management	3	
42			MKT 201 Global Environment of	3	
			Business		
43					
44		V	Marketing Concentration:		
45		O'	MKT 310 Consumer Behavior:	4	
			Concepts, Research Methods and		
10			Applications	4	
46			MKT 315 Advertising and Integrated Marketing	4	
47			MKT 333 Sales Management	3	
48	•		MKT 415 Marketing Research:	4	
40			Methods & Application	_	
49			MKT 490 Marketing Management:	4	
.			Analysis, Planning and		
			Implementation		
50			Marketing Elective	3	
51			Marketing Elective	3	
52	Program Course Credits:	18-20		56	
53	Open Electives				
54	BMG 204 Managerial	3	WRT 210W Managerial Writing	3	
	Communication (MCC, MXCC, QVCC)				
	BBG 210 Business Communication				
	(ACC, CCC, GCC, HCC, NWCC, NCC,				
	TRCC)				
	ENG 106 Writing for Business (TXCC)				

57	Total Credits at the Community College	60-61	Total Credits for the 4-Year Degree	120
56	Open Elective credits:	0-3		14-15
	MXCC, NCCC, QVCC, TRCC)	4		
	MAT 254 Calculus I (ACC, HCC,			
	MAT 232 Applied Calculus (NVCC)	4		
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach (MCC)	3	Template 2.	
	Social Sciences (NCC, TXCC)		remaining at WCSU if the student has taken 152 or 158? It will affect	
	MAT 190 Calculus for Business and	3	Will there be a math requirement	
	MAT 158 Functions, Graphs & Matrices (GCC, MCC, MXCC)	3	MAT 118 Elementary Applied Math MAT 181 Calculus I	
55	MAT 152 Finite Math (TXCC)	3	MAT 991 General Education Mathematics Elective	3-4

### Credits remaining in the four-year degree Marketing B.S.

All major courses and courses marked with an \* must be completed with a C- or better.

All courses marked with a <sup>1</sup> must be completed before being admitted to upper division.

A minimum GPA of 2.50 is required in all courses marked <sup>1</sup> and overall.

Students must maintain a minimum 2.50 cumulative GPA and a 2.50 is a graduation requirement at CCSU.

There is no minor requirement for this program.

1	Central Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Study Area I – Literature	3
5	Study Area I – Arts & Humanities	
6	Study Area III – Behavioral Sciences	3
7	Skill Area III – Foreign Language Proficiency: See requirements here. If the	6
	requirement has been met in whole or in part, general education and open elective	
	credits will adjust accordingly.	
8	General Education Credits	15
9	Remaining Major Program Requirements	
10	Course	Credits
11	MIS 201 Introduction to Management Information Systems*	3
12	STAT 201 Business Statistics II <sup>1*</sup>	3
13	MKT 305 Consumer Behavior	3
14	MKT 373 Marketing Research	3
15	MKT 380 Market Data Analysis	3
16	MKT 450 Marketing Strategy and Plan	3
17	Nine credits of directed electives selected with and approved by an advisor:	
	MKT 306 Advertising and Promotion	
	MKT 307 Sales Administration	
	MKT 311 Retailing	
	MKT 321 International Marketing	
	MKT 350 Social Media Marketing	
	MKT 358 Relationship Marketing	
	MKT 359 Special Events Marketing	9
	MKT 360 Brand Marketing	
	MKT 375 Services Marketing	
	MKT 390 Product Development & Management	
	MKT 413 Business-to-Business Marketing	
	MKT 415 Marketing Touristic Startups	
	MKT 439 Direct Marketing	
	MKT 480 Marketing for Non-Profit Organizations	
	MKT 481 Consultative Selling Techniques	

	MKT 494 Independent Study in Marketing	
	MKT 496 Practicum in Marketing	
	MKT 497 Marketing Internship	
	MKT 498 Marketing Seminar	
18	Students must complete nine credits of 300- or 400-level courses offered by the School	9
	of Business, including marketing courses.	9
19	MGT 480 Strategic Management (Upper Division Capstone)	2
	A 0 credits assessment session BUS 480 is a co-requisite with MGT 480	3
20		
21		
22		
23		
24	Program Course Credits	39
25	Remaining Open Electives	
26	Courses	Credits
27	Open Elective credits	6
28	Students who have fulfilled the foreign language requirement in high school or who	
	use open elective credits at the community college to fulfill foreign language and/or	
	minor requirements will end up with more open elective credits at the CCSU.	
29	Total Credits Remaining for the 4-Year Degree	60

### Credits remaining in the four-year degree Marketing B.S.

Students must obtain at least a "C" grade in each concentration course in order to graduate. Students receiving grades of "C-" or lower in concentration courses will be required to repeat those courses.

### Students must complete 2 "W" courses at SCSU.

1	Southern Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	Select two of the following three areas:	6
5	American Experience	(0-3)
6	Mind and Body	(0-3)
7	Creative Drive	(0-3)
8	Tier 3 Capstone, MKT 325 Marketing Research	3
9	General Education Credits	9
10	Remaining Major Program Requirements	·
11	Course	Credits
12	CSC 200 Information Management and Productivity Software	3
13	MIS 370 Business Information Systems	3
14	MGT 450 Business Policy and Strategy Seminar	3
15	Marketing Concentration: (C+ or better required in all marketing courses)	
16	MKT 321 Consumer Behavior	3
17	MKT 420 Global Marketing	3
18	MKT 450 Strategic Marketing	3
19	Select 21 credits from:	21
	MKT 327 Marketing Management	
	MKT 330 Retail Management	
	MKT 331 Principles of Advertising	
	MKT 332 Marketing Communications	
	MKT 334 Professional Selling	
	MKT 335 Business to Business Marketing	
	MKT 336 Sales Management	
	MKT 338 Services Marketing	
	MKT 340 Media Planning and Strategy	
	MKT 341 Digital Marketing	
	MKT 350 Product and Market Planning	
	MKT 396 Marketing Case Study	
	MKT 397 Current Topics in Marketing	
	MKT 398 Special Topics	
	MKT 497 Internship	
	MKT 498 Advanced Special Topics	

	MKT 499 Independent Study	
20	If one of the following was not taken at the community college:	(3)
	MAT 190 Calculus for Business and Social Sciences (NCC, TXCC)	
	MAT 230 Applied Calculus (CCC, GCC), Applied Calculus with a Modeling Approach	
	(MCC)	
MAT 232 Applied Calculus (NVCC)		
	MAT 254 Calculus I (ACC, HCC, MXCC, NCCC, QVCC, TRCC)	
	Then take:	
	MAT 125 Applied Business Math	
	OR	
	MAT 150 Calculus I	
21	Program Course Credits	39-42
22	Remaining Open Electives	
		C d'4-
23	Courses	Credits
23 24	Open Elective credits	9-12
24	Open Elective credits	9-12

## Credits remaining in the four-year degree Marketing B.B.A.

Overall minimum G.P.A. of 2.30 or better is required for all courses in the program. Need 2.0 overall G.P.A. in all **major** courses.

1	Western Connecticut State University	
2	Remaining General Education Courses	
3	Course	Credits
4	If not already met, the student must complete enough additional credits to add up to a	
	total of 40 credits outside the major to meet the Explorations requirement. The	
	Framework30 portion of the community college degree meets 30 of the 40 credits.	
	Students in this program will have completed at least 36 credits of this requirement.	
	For this program, the student will have completed two General Education Elective /	
	Second Exposures, one in Scientific Inquiry and one in Quantitative Reasoning. One	
	second exposure requirement remains at WCSU.	
5	Health and Wellness – PSY 100 Introduction to Psychology	3
6	Either line 7 or 8 may need to be taken outside the discipline to complete the	
	Explorations requirement	
7	Intercultural Competency – if this course is outside the major, it will count toward the	3
	Explorations requirement.	
8	General Education Elective / Second Exposure – if this course is outside the major, it	3
	will count toward the Explorations requirement.	
9	The following must be taken at WCSU:	
10	Written Comm III – embedded in a major course	0
11	Culminating Gen Ed Experience – may be satisfied by a major capstone	0
12		
13	General Education Credits	9
14	Remaining Major Program Requirements	
15	Course	Credits
16	MKT 101 Orientation to the Ancell Undergraduate Business Program	1
17	MIS 260 Information Systems Concepts	3
18	MGT 320 Operations Management	3
19	MGT 415 Strategic Management	3
20	MKT 201 Global Environment of Business	3
21		
22	Marketing Concentration:	
23	MKT 310 Consumer Behavior: Concepts, Research Methods and Applications	4
24	MKT 315 Advertising and Integrated Marketing	4
25	MKT 333 Sales Management	3

26	MKT 415 Marketing Research: Methods & Application	4	
27	MKT 490 Marketing Management: Analysis, Planning and Implementation	4	
28	Marketing Elective	3	
29	Marketing Elective	3	
30			
31	Program Course Credits	38	
32	Remaining Open Electives		
33	Courses	Credits	
34	Open Elective credits	13	
35	Eighteen credits of free electives must be non-business.		
36	Total Credits Remaining for the 4-Year Degree	60	

